



Optus Managed **SD-WAN – HPE** **Aruba Networking**

**A secure, scalable networking solution – implemented
and managed by our experts**

Empower your business with next-gen connectivity

As enterprises shift their applications to the cloud and embrace hybrid work models, traditional WAN solutions can no longer keep up with the growing demand for flexibility, security and cost-efficiency.

Optus Managed SD-WAN – HPE Aruba Networking provides a powerful, secure solution that enhances application performance, reduces costs and simplifies WAN management through an integrated networking approach. Best of all, we can design, deploy and manage it for you, freeing your teams to focus on your strategic priorities.

Why choose Optus Managed SD-WAN – HPE Aruba Networking?

Simplify network management with business intent overlays – Easily manage how data flows across your WAN with intuitive and automated rule sets. As you add new sites or applications they are automatically integrated into the right policies, keeping your network aligned with business needs without the need for manual reconfiguration.

- **Cost reduction via MPLS replacement** – Replaces expensive MPLS circuits with broadband internet, lowering operational costs while maintaining performance and reliability for critical applications.
- **Improved resilience with dynamic path selection** – Reduce risk and improve performance with intelligent pathing that always chooses the best available route. Built-in forward error correction protects data integrity while sub second failover ensures seamless continuity and delivers a high uptime and high-performance experience without disruption.
- **Enhanced agility** – Seamlessly connects branch offices and remote sites to multiple cloud providers like AWS and Azure, enhancing agility and supporting hybrid cloud strategies.
- **Extensive documentation of processes and workflows** for both Professional Services (Design, Build, Deploy) and Managed Services.
- **Ability to deliver cloud or on-premises Orchestrator/s**, including 'air-gapped' architecture/s.
- **Decrease cloud application transformation risk** – leverage Optus' capabilities, engineering expertise and experience in making a seamless transition.
- **Seamless lifecycle management** – latest system updates are completely managed by Optus Managed Services, significantly reducing your need to be involved in these activities.

Comprehensive features for a seamless experience

Optus Managed SD-WAN – HPE Aruba Networking service will work with any access/carriage solution – both fixed (nbn, nbn EE, Optus Fibre and third-party fixed services) and wireless (4G, 5G, Microwave, Satellite).

Designed to simplify operations, improve visibility and provide enhanced support, Optus Managed Services offers a range of benefits, including:

- **Complete SD-WAN solution from one provider:** Optus, as a Tier 1 provider, delivers both the SD-WAN (overlay) and the network connectivity (fixed and wireless underlay).
- **Enterprise-grade alarming, monitoring and ticketing,** including customer-based secure API access
- **Submit and track changes and incidents from the customer portal:** service requests, moves, adds, changes (MACs), monitoring and reporting metrics
- **Dedicated and responsive account teams,** including options for dedicated Service Delivery Managers (SDMs) and Customer Delivery Managers (CDMs)
- **Leverage our extensive investment in carrier-grade systems,** tools and processes to monitor and manage complex root cause correlation.

Optus can extend our HPE Aruba Networking offer for enterprises of all sizes who are seeking a 'full stack' solution. This includes secure connectivity, LAN and Wi-Fi, while enabling a pathway towards a SASE outcome. Optus also enables, streamlines and manages the complexity involved in delivering a converged network and security architecture, helping organisations reduce integration effort and achieve faster outcomes.

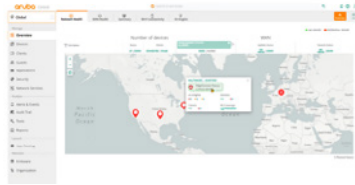


Managed SD-WAN – HPE Aruba Networking



Appliances

100Mbps - 40Gbps
Access x 6, FEC sub-Second Failover
High Availability (HA)



Orchestrator

Cloud or On-Premise



Licensing

(A) Two Tiers = Standard, Advanced PLUS
(B) WAN Optimisation Lic AND/OR
(C) Security Extra Defense – Lic (IPS/IDS)

PLUS

Professional and Managed Services



Professional Services

Design, Build, Deploy
PM + PS



Managed Services

Transition, Manage, SLA
GTAC and ATAC



Billing

Standard ICT Billing
Billing & Resolution

Legend: ATAC = Australian Technical Assistance Centre | GTAC = Government Technical Assistance Centre
PS = Professional Services | MS = Managed Services ICT = Information Communications Technology | SLA = Service Level Agreement

Key challenges addressed by an Optus Managed SD-WAN – HPE Aruba Networking

Challenge	Solution
Managing Risk	Best-practice design and expert-led implementation to reduce complexity and risk.
Budget Control	Predictable costs and reduced project risks with clear contractual commitments.
Security & Compliance	Integrated security features that align with regulatory requirements and industry best practices.
Limited IT Resources	Access to expert-managed services and ongoing support.



Real-world use cases

- **Hybrid cloud connectivity:** Securely connects on-premises systems with AWS, Azure, and other cloud platforms.
- **Remote workforce enablement:** Ensures secure, reliable access to corporate resources from any location.
- **Retail network modernisation:** Enhances customer experiences with improved Wi-Fi and real-time inventory management.
- **Telehealth services:** Provides secure, high-quality network performance for remote healthcare solutions.
- **IoT deployment support:** Ensures secure, scalable networking for real-time data processing.

Why Optus?

As a much-awarded partner, including HPE Aruba Networking Platinum Partner of the Year (2022), Optus has 15+ years' experience designing secure, reliable solutions for medium and large enterprise and government customers. Optus has tried and tested reference architectures and can deliver projects to any size nationally.

- **Optus offers managed and professional services that follow proven international standards (ITSM and ITIL)**, that enable customers to leverage our extensive investment in carrier-grade systems, tools and processes for complete end-to-end lifecycle management, removing the need for you to establish, maintain and run complex network operations systems.
- **A depth of governance and project management capabilities.**
- **Australian-based integrated Security and Network Operations Centres** provide enhanced visibility.
- **Reliable partner:** Tier 1 provider with strong financial stability.
- **Optus quality certifications include ISO27001, ISO2000 and ISO 9001**, and are ITIL- and ITSM-aligned.



Get started today

Transform your network with Optus Managed SD-WAN – HPE Aruba Networking. Contact us to learn how we can help your business achieve enhanced performance, security and cost efficiency.

Visit the product page

optus.com.au/managed-sd-wan-aruba

Talk to your account manager or request a call back

optus.com.au/enterprise/networking-security#request-callback

Follow us

