Singapore Telecommunications Limited
And Subsidiary Companies

MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION, RESULTS OF OPERATIONS AND CASH FLOWS FOR THE THIRD QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2012

The financial statements of the Group are prepared in accordance with Singapore Financial Reporting Standards, which are the same, in material respects, to International Financial Reporting Standards. The financial statements for the period ended, and as at, 31 December 2012 are unaudited.

Numbers in all tables may not exactly add due to rounding.

For all pages, "@" denotes more than +/- 500%, "" denotes less than +/- S$500,000 or A$500,000 "**" denotes less than +/- 0.05%, and "nm" denotes not meaningful, unless otherwise indicated.*

For all tables, a negative sign for year-on-year change denotes a decrease in operating revenue, expense, gain or loss.

Table Of Contents

Section I : Group **Pg**
Financial Highlights…… 1
Group Summary Income Statements…… 3
Management Discussion And Analysis
- Divisional Totals …… 4
- Review Of Group Operating Performance…… 5
- Sequential Quarterly Results…… 7
- Outlook For The Current Financial Year …… 7
- Group Operating Revenue…… 8
- Group Operating Expenses…… 9
- Group Depreciation And Amortisation …… 10
- Group Net Finance Expense …… 10
- Group Exceptional Items …… 11
- Group Summary Statements of Financial Position …… 12
- Group Liquidity And Gearing…… 13
- Group Cash Flow And Capital Expenditure…… 14

Section II : Singapore
Financial Highlights…… 16
Singapore Summary Income Statements…… 18
Management Discussion And Analysis
- Review Of Singapore Operating Performance…… 19
- Sequential Quarterly Results…… 21
- Operating Revenue…… 22
- Additional Information…… 32
- Operating Expenses…… 33
- Other Income Statement Items…… 36
- Singapore Cash Flow And Capital Expenditure…… 38

Section III : Optus
Financial Highlights…… 40
Optus Summary Income Statements - Singapore GAAP…… 41
Management Discussion And Analysis
- Review Of Optus Operating Performance…… 42
- Sequential Quarterly Results…… 44
- Divisional Totals …… 45
- Operating Expenses…… 52
- Other Income Statement Items…… 53
- Optus Cash Flow And Capital Expenditure…… 55

Section IV : Associates/ Joint Ventures
Financial Highlights…… 57
Share Of Results Of Associates/ Joint Ventures…… 58
Proforma Information…… 65
Cash Dividends Received From Associates/ Joint Ventures…… 68
Key Operational Data…… 69

Section V : Glossary…… 70

Appendix 1 : Group Summary Income Statements
Appendix 2 : Singapore Digital Business Financials
Appendix 3 : Group Statements of Financial Position
Appendix 4 : Currency Risk Management & Other Matters
Appendix 5 : Optus Financials In Singapore Dollars
Appendix 6 : Outlook For The Current Financial Year Ending 31 March 2013

SECTION I : GROUP

FINANCIAL HIGHLIGHTS
FOR THE THIRD QUARTER ENDED 31 DECEMBER 2012

- **Results included costs of transformational initiatives, and were impacted by exceptional charges and negative currency movements.**

- **Operating revenue at S$4.60 billion – down 4.8% on lower revenue in Australia.**

- **EBITDA stable at S$1.26 billion.**

- **Associates' pre-tax contributions at S$486 million – up 2.2%. In constant currency terms, pre-tax contributions grew 12% with strong operating performance from Telkomsel and AIS offsetting Airtel's weaker results.**

- **Net profit at S$827 million – down 8.3%, with higher depreciation as a result of increased network investments, acquisitions of new businesses and spectrum, and exceptional items.**

- **Free cash flow of S$666 million – higher by S$32 million or 5.0%, with contribution of S$408 million from Singapore, S$243 million (A$189 million) from Australia and S$15 million from the associates.**

FOR THE NINE MONTHS ENDED 31 DECEMBER 2012

- **Operating revenue at S$13.70 billion – down 2.4%.**

- **EBITDA stable at S$3.77 billion.**

- **Associates' pre-tax contributions at S$1.57 billion – up 5.7%.**

- **Net profit at S$2.64 billion – down 2.2%, with exceptional items.**

- **Free cash flow at S$2.49 billion, – higher by S$30 million or 1.2%, with contribution of S$1.01 billion from Singapore, S$661 million (A$519 million) from Australia and S$820 million from the associates.**

SECTION I : GROUP

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
Operating revenue	**4,597**	**4,830**	**-4.8**	**13,702**	**14,045**	**-2.4**
(ex-Digital business [1])	*4,570*	*4,822*	*-5.2*	*13,638*	*14,022*	*-2.7*
Operating expenses	(3,361)	(3,606)	-6.8	(10,008)	(10,342)	**-3.2**
(ex-Digital business)	*(3,323)*	*(3,585)*	*-7.3*	*(9,888)*	*(10,285)*	-3.9
EBITDA	**1,262**	**1,256**	**0.5**	**3,771**	**3,789**	**-0.5**
(ex-Digital business)	*1,274*	*1,269*	*0.4*	*3,828*	*3,823*	*0.1*
EBITDA margin	***27.5%***	***26.0%***		***27.5%***	***27.0%***	
(ex-Digital business)	*27.9%*	*26.3%*		*28.1%*	*27.3%*	
Share of associates' pre-tax profits	**486**	**475**	**2.2**	**1,566**	**1,481**	**5.7**
- operating results	**486**	**475**	**2.2**	**1,566**	**1,474**	**6.2**
- exceptional item	**-**	**-**	**-**	**-**	**7**	**nm**
EBITDA and share of associates' pre-tax profits	**1,748**	**1,731**	**1.0**	**5,337**	**5,270**	**1.3**
EBIT	**1,224**	**1,232**	**-0.6**	**3,760**	**3,776**	**-0.4**
(ex-Digital business)	*1,238*	*1,247*	*-0.7*	*3,841*	*3,815*	*0.7*
Net exceptional (losses)/ gains	**(67)**	**33**	**nm**	**(5)**	**90**	**nm**
Underlying net profit	**874**	**895**	**-2.3**	**2,610**	**2,653**	**-1.6**
Net profit	**827**	**902**	**-8.3**	**2,640**	**2,700**	**-2.2**
Free cash flow	**666**	**634**	**5.0**	**2,493**	**2,463**	**1.2**
Underlying earnings per share (S cents)	**5.49**	**5.62**	**-2.3**	**16.38**	**16.65**	**-1.6**
Basic earnings per share (S cents)	**5.19**	**5.66**	**-8.3**	**16.57**	**16.95**	**-2.2**

	As at 31 Dec 2012 S$ m	As at 30 Sep 2012 S$ m	As at 31 Mar 2012 S$ m
Total assets	**39,569**	**39,414**	**40,418**
Shareholders' funds	**22,632**	**22,886**	**23,428**
Net debt [2]	**7,571**	**8,158**	**7,860**
Net debt gearing ratio [3]	***25.0%***	***26.3%***	***25.1%***
Net debt to EBITDA and share of associates' pre-tax profits [4]	***1.06X***	***1.14X***	***1.09X***
Interest cover:			
- EBITDA and share of associates' pre-tax profits/ net interest expense [5]	***23.4X***	***23.2X***	***20.7X***

Notes:

(1) Digital businesses comprise mainly e-commerce, concierge and hyper-local services, and mobile advertising of Amobee Inc. but exclude mio TV.
(2) Net debt is defined as gross debt less cash and bank balances adjusted for related hedging balances.
(3) Net debt gearing ratio is defined as the ratio of net debt to net capitalisation. Net capitalisation is the aggregate of net debt, shareholders' funds and minority interests.
(4) Net debt to EBITDA and share of associates' pre-tax profits is calculated on an annualised basis.
(5) Net interest expense refers to interest expense less interest income.

SECTION I : GROUP

GROUP SUMMARY INCOME STATEMENTS
For The Third Quarter And Nine Months Ended 31 December 2012

	Quarter 31 Dec		YOY Chge	Nine Months 31 Dec		YOY Chge
	2012 S$ m	2011 S$ m	%	2012 S$ m	2011 S$ m	%
Operating revenue	**4,597**	**4,830**	**-4.8**	**13,702**	**14,045**	**-2.4**
Operating expenses	(3,361)	(3,606)	-6.8	(10,008)	(10,342)	-3.2
	1,236	1,225	0.9	3,693	3,703	-0.3
Other income	27	31	-13.5	78	86	-9.4
EBITDA	**1,262**	**1,256**	**0.5**	**3,771**	**3,789**	**-0.5**
- EBITDA margin	***27.5%***	***26.0%***		***27.5%***	***27.0%***	
Share of associates' pre-tax profits						
- operating results	486	475	2.2	1,566	1,474	6.2
- exceptional item	-	-	-	-	7	nm
	486	475	2.2	1,566	1,481	5.7
EBITDA and share of associates' pre-tax profits	**1,748**	**1,731**	**1.0**	**5,337**	**5,270**	**1.3**
Depreciation & amortisation	(524)	(499)	5.0	(1,577)	(1,494)	5.5
EBIT	**1,224**	**1,232**	**-0.6**	**3,760**	**3,776**	**-0.4**
Net finance expense						
- net interest expense	(73)	(91)	-19.9	(228)	(269)	-15.3
- other finance (expense)/ income	(5)	9	nm	(6)	22	nm
	(78)	(82)	-5.8	(234)	(248)	-5.4
Profit before exceptional items	**1,147**	**1,150**	**-0.3**	**3,526**	**3,529**	**-0.1**
Net exceptional (losses)/ gains	(67)	33	nm	(5)	90	nm
Profit before tax	**1,080**	**1,183**	**-8.7**	**3,521**	**3,619**	**-2.7**
Taxation						
- ordinary tax expense	(272)	(255)	6.9	(915)	(875)	4.5
- exceptional tax credit/ (expense)	20	(25)	nm	35	(43)	nm
	(252)	(280)	-9.9	(880)	(918)	-4.2
Profit after tax	**828**	**903**	**-8.4**	**2,642**	**2,701**	**-2.2**
Minority interests	*	(1)	nm	(1)	(1)	27.3
Net profit	**827**	**902**	**-8.3**	**2,640**	**2,700**	**-2.2**
Net profit	**827**	**902**	**-8.3**	**2,640**	**2,700**	**-2.2**
Exclude:						
Net exceptional losses/ (gains)	67	(33)	nm	5	(90)	nm
Exceptional tax (credit)/ expense	(20)	25	nm	(35)	43	nm
Underlying net profit	**874**	**895**	**-2.3**	**2,610**	**2,653**	**-1.6**

Notes:

(1) Unless otherwise stated, the presentation of income statements in this document is consistent with prior periods. For income statements presented in accordance with FRS 1, ***Presentation of Financial Statements***, please refer to "SGX Appendix 7.2 Announcement".

(2) See **Appendix 1** for the summary income statements of the various businesses for the third quarter and nine months ended 31 December 2012.

SECTION I : GROUP

DIVISIONAL TOTALS

	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012 S$ m	2011 S$ m	Chge %	2012 S$ m	2011 S$ m	Chge %
Operating revenue by division:						
Singapore	1,697	1,675	1.3	5,044	4,833	4.4
Optus	2,899	3,155	-8.1	8,658	9,212	-6.0
Group	**4,597**	**4,830**	**-4.8**	**13,702**	**14,045**	**-2.4**
(ex-Digital business)	*4,570*	*4,822*	*-5.2*	*13,638*	*14,022*	*-2.7*
EBITDA by division:						
Singapore [2]	531	524	1.4	1,618	1,601	1.1
Optus	732	732	-0.1	2,154	2,189	-1.6
Group	**1,262**	**1,256**	**0.5**	**3,771**	**3,789**	**-0.5**
(ex-Digital business)	*1,274*	*1,269*	*0.4*	*3,828*	*3,823*	*0.1*
EBITDA margins by division:						
Singapore [2]	*31.3%*	*31.3%*		*32.1%*	*33.1%*	
Optus	*25.2%*	*23.2%*		*24.9%*	*23.8%*	
Group	*27.5%*	*26.0%*		*27.5%*	*27.0%*	
(ex-Digital business)	*27.9%*	*26.3%*		*28.1%*	*27.3%*	

Notes:
(1) Effective this financial year, Singapore refers to the Group's operations but excludes Optus and the associates. Hence, it includes the overseas operations of SingTel including Amobee Inc. acquired in April 2012.
(2) Comparatives have been restated to include corporate costs, consistent with the current periods. Include results of Digital L!fe initiatives such as mobile advertising.

From 1 April 2012, the Group is organised by three business segments, Group Consumer, Group Enterprise (formerly Group ICT) and Group Digital L!fe, to better serve the evolving needs of its customers and to exploit growth opportunities globally. The following table shows the operating revenue of the three business segments.

	Quarter 31 Dec 2012 S$ m	Nine Months 31 Dec [1] 2012 S$ m
Operating revenue by business segments:		
Group Consumer	2,983	8,758
Group Enterprise	1,547	4,772
Group Digital L!fe	67	172
Less: Inter-segment elimination	*	*
Group	**4,597**	**13,702**

Note:
(1) The revenues for Group Consumer, Group Enterprise and Group Digital L!fe in the preceding quarters have been restated to be consistent with the classification in the current quarter.

SECTION I : GROUP

REVIEW OF GROUP OPERATING PERFORMANCE

For The Third Quarter Ended 31 December 2012

The Group continued to invest in transformational initiatives to drive long term growth and to strengthen its core operations. Overall EBITDA was stable at S$1.26 billion. Operating revenue fell 4.8% as the Australian Dollar depreciated 2.6% against the Singapore Dollar from a year ago. In constant currency terms, operating revenue fell 3.3% but EBITDA grew 2.1% with strong cost management.

In Singapore, operating revenue grew 1.3% including new revenue from digital services and continued growth in the mobile and ICT operations, partially offset by lower fibre rollout revenue. Excluding fibre rollout revenue where mass rollout was already completed in June 2012, operating revenue would have increased 3.3%. Mobile Communications rose 3.2% on robust customer gains. The growth was partly offset by lower postpaid ARPU from lower roaming revenue on the back of higher take-up of data roaming plans. Postpaid net additions continued its strong momentum with 50,000 customers added in the quarter. Total mobile customer base grew by 63,000 in the quarter to 3.76 million, up 5.8% from a year ago. EBITDA in Singapore grew 1.4% and would have increased 2.5% if excluding the investments in digital businesses.

In Australia, Optus continued to aggressively restructure its business to drive profitable growth as well as capitalise on mobile data opportunities. Though operating revenue in Australia fell 5.7% amid the industry slowdown, EBITDA grew 2.6% and margin expanded 2 percentage points reflecting Optus' cost focus. The decline in operating revenue reflected lower equipment sales, the mandated reduction in mobile termination rate from January 2012 and service credits associated with device repayment plans. Optus continued its postpaid customer growth with net additions of 58,000. In Business and Wholesale fixed, revenue fell 3% with declines in voice, and Data and IP revenues partially offset by growth in satellite. Consumer and SMB fixed revenue declined 4% on lower broadband ARPU. With the weaker Australian Dollar in the quarter, Optus' translated revenue in Singapore Dollars declined 8.1%.

The Group and its regional mobile associates continued to register strong customer growth. As at 31 December 2012, the combined mobile customer base reached 473 million, up 9.0% from a year ago.

The associates' pre-tax contributions grew 2.2% amid weaker regional currencies, as the Indonesian Rupiah and Indian Rupee declined sharply by 13% and 12% respectively from the same quarter last year. Excluding currency translation impact, the associates' pre-tax contributions grew 12% from a year ago.

Telkomsel and AIS reported another quarter of strong operating performance with increases in revenue and EBITDA driven by robust customer and data growth. Globe's service revenue reached another quarter high on sustained growth momentum in mobile and broadband although EBITDA declined on higher marketing, subsidies and service costs. Operating revenue at Airtel's South Asia operations increased 8% while its EBITDA was flat on higher network and access charges. Operating revenue at Airtel Africa was up 7% and EBITDA increased 6%. However, earnings declined due to higher depreciation and spectrum amortisation charges on continued investments in mobile networks, increased financing costs and fair value losses from currency movements.

SECTION I : GROUP

With higher depreciation and amortisation charges from continued mobile network investments, NCS' equipment investments for customer contracts, and higher intangibles from recent acquisitions, the Group's EBIT was flat at S$1.22 billion.

The Group recorded exceptional charges this quarter which comprised S$38 million ex-gratia payments from Optus' workforce restructuring and the Group's share of Globe's accelerated depreciation of S$30 million from its network and IT transformation programmes.

Consequently, net profit was down by 8.3% to S$827 million. Excluding exceptional and one-off items, underlying net profit declined 2.3% to S$874 million. In constant currency terms, underlying net profit would have increased 1.7%.

Free cash flow generated in the quarter was S$666 million, an increase of 5.0% from a year ago with higher cash flows from Singapore.

The Group continued to maintain a healthy capital structure. As at 31 December 2012, net debt gearing ratio was stable at 25%.

The Group has successfully diversified its earnings base through its expansion and investments in overseas markets. On a proportionate basis if the associates are consolidated line-by-line, operations outside Singapore accounted for 76% (Q3 FY2012: 77%) of the Group's proportionate revenue and 76% (Q3 FY2012: 77%) of proportionate EBITDA.

For The Nine Months Ended 31 December 2012

The Group recorded resilient performance amid adverse currency movements. Operating revenue for the nine months fell 2.4% to S$13.70 billion due to revenue decline in Australia and would have declined 1.4% if the Australian Dollar has remained stable from a year ago.

EBITDA was stable at S$3.77 billion.

The Group's net exceptional loss for the nine months comprised mainly the net effect of a S$119 million gain on the divestment of a stake in Far EasTone Telecommunications, the Group's share of Globe's accelerated depreciation charges of S$70 million, and a S$84 million (A$67 million) ex-gratia costs from Optus' workforce restructuring (see Page 11 for details).

Net profit was down 2.2% to S$2.64 billion and underlying net profit declined 1.6% to S$2.61 billion. In constant currency terms, net profit would have been stable and underlying net profit would have increased 1.7%.

The Group's free cash flow for the nine months grew 1.2% to S$2.49 billion, with higher cash flows from Singapore and increased dividends from the associates offsetting lower cash flows from Australia.

SECTION I : GROUP

SEQUENTIAL QUARTERLY RESULTS

Results for the current quarter compared to the preceding quarter ended 30 September 2012 were as follows:

	Quarter		
	31 Dec 2012 S$ m	30 Sep 2012 S$ m	QOQ Chge %
Operating revenue	**4,597**	**4,572**	**0.5**
Singapore	1,697	1,672	1.5
Optus	2,899	2,900	**
Operating expenses	(3,361)	(3,331)	0.9
EBITDA	**1,262**	**1,267**	**-0.3**
EBITDA margin	***27.5%***	***27.7%***	
Singapore	*31.3%*	*32.4%*	
Optus	*25.2%*	*25.0%*	
Share of associates' pre-tax profits	**486**	**574**	**-15.3**
EBITDA and share of associates' pre-tax profits	**1,748**	**1,840**	**-5.0**
EBIT	**1,224**	**1,305**	**-6.2**
Profit before exceptional items and tax	**1,147**	**1,220**	**-6.0**
Underlying net profit	**874**	**886**	**-1.3**
Net profit	**827**	**868**	**-4.7**
Free cash flow	**666**	**1,102**	**-39.6**

The Group's EBITDA was stable with increased EBITDA from Australia partially offsetting the lower EBITDA in Singapore due to higher mobile customer connection costs. With lower associates' earnings mainly from Airtel, underlying net profit was down by 1.3%. The decrease in free cash flow was due to working capital movements and timing in dividends received from the associates.

OUTLOOK FOR THE CURRENT FINANCIAL YEAR

The Group affirms the guidance issued in the preceding quarter ended 30 September 2012.

Please refer to **Appendix 6** for further details on the outlook for the current financial year.

SECTION I : GROUP

GROUP OPERATING REVENUE

By Products And Services	Quarter 31 Dec 2012 Singapore S$ m	Quarter 31 Dec 2012 Optus S$ m	Quarter 31 Dec 2012 Group S$ m	Quarter 31 Dec 2011 Group S$ m	YOY Chge %	Nine Months 31 Dec 2012 Group S$ m	Nine Months 31 Dec 2011 Group S$ m	YOY Chge %
Mobile communications	507	1,480	1,986	2,088	-4.8	5,940	6,141	-3.3
Data and Internet	409	459	868	893	-2.8	2,624	2,670	-1.7
Sale of equipment	119	356	475	534	-11.1	1,177	1,313	-10.4
IT and Engineering	348	125	473	492	-3.9	1,550	1,458	6.3
National telephone	83	345	428	452	-5.5	1,299	1,386	-6.3
International telephone	117	66	183	201	-8.8	577	617	-6.5
Pay television	33	23	56	53	5.3	159	151	5.1
Satellite (1)	35	16	51	60	-15.5	158	158	0.6
Digital (2)	21	5	26	8	234.2	64	23	176.3
Others	26	25	51	50	1.8	154	128	19.6
Total	**1,697**	**2,899**	**4,597**	**4,830**	**-4.8**	**13,702**	**14,045**	**-2.4**
(ex-Digital business)	*1,676*	*2,894*	*4,570*	*4,822*	*-5.2*	*13,638*	*14,022*	*-2.7*
Operating revenue			4,597	4,830	-4.8	13,702	14,045	-2.4
Associates' proportionate revenue (3)			2,915	2,888	0.9	8,635	8,493	1.7
Group's proportionate revenue			**7,511**	**7,718**	**-2.7**	**22,336**	**22,538**	**-0.9**

Notes:
(1) Comprise revenues from mobile satellite services and lease of satellite transponders.
(2) Comprise revenues mainly from e-commerce, concierge and hyper-local services, and mobile advertising.
(3) Proportionate share of revenue of associates is based on operating revenue of the associate multiplied by SingTel's effective ownership interest.

Operating Revenue Mix By Services	Quarter 31 Dec 2012 Mix	Quarter 31 Dec 2011 Mix	Nine Months 31 Dec 2012 Mix	Nine Months 31 Dec 2011 Mix
Mobile communications	43.2%	43.2%	43.3%	43.7%
Data and Internet	18.9%	18.5%	19.1%	19.0%
Sale of equipment	10.3%	11.1%	8.6%	9.4%
IT and Engineering	10.3%	10.2%	11.3%	10.4%
National telephone	9.3%	9.4%	9.5%	9.9%
International telephone	4.0%	4.1%	4.2%	4.4%
Pay television	1.2%	1.1%	1.2%	1.1%
Satellite	1.1%	1.2%	1.2%	1.1%
Digital	0.6%	0.2%	0.5%	0.2%
Others	1.1%	1.0%	1.1%	0.8%
Total	**100.0%**	**100.0%**	**100.0%**	**100.0%**

Mobile Communications declined 4.8% year-on-year due to revenue decline in Australia.

The Group's enlarged revenue, including the proportionate share of operating revenue from the associates, was S$7.51 billion.

SECTION I : GROUP

GROUP OPERATING EXPENSES
(Before Depreciation and Amortisation)

	Quarter 31 Dec				YOY	Nine Months 31 Dec		YOY
	2012		2012	2011		2012	2011	
	Singapore S$ m	Optus S$ m	Group S$ m	Group S$ m	Chge %	Group S$ m	Group S$ m	Chge %
Selling & administrative	414	791	1,205	1,265	-4.8	3,543	3,698	-4.2
Cost of sales	275	517	792	873	-9.2	2,261	2,358	-4.1
Traffic expenses	204	514	718	809	-11.2	2,179	2,335	-6.7
Staff costs	266	301	567	575	-1.4	1,762	1,687	4.5
Repair & maintenance	32	51	83	81	2.3	251	248	1.2
Others	(16)	12	(4)	3	nm	12	17	-32.0
Total	**1,175**	**2,186**	**3,361**	**3,606**	**-6.8**	**10,008**	**10,342**	**-3.2**
(ex-Digital business)	*1,143*	*2,180*	*3,323*	*3,585*	*-7.3*	*9,888*	*10,285*	*-3.9*

	Quarter 31 Dec		Nine Months 31 Dec	
As a percentage of operating revenue	2012	2011	2012	2011
Selling & administrative	26.2%	26.2%	25.9%	26.3%
Cost of sales	17.2%	18.1%	16.5%	16.8%
Traffic expenses	15.6%	16.7%	15.9%	16.6%
Staff costs	12.3%	11.9%	12.9%	12.0%
Repair & maintenance	1.8%	1.7%	1.8%	1.8%
Others	-0.1%	0.1%	0.1%	0.1%
Total	**73.1%**	**74.6%**	**73.0%**	**73.6%**
(ex-Digital business)	*72.7%*	*74.3%*	*72.5%*	*73.4%*

Selling & administrative expenses, the largest expense category at 26% of operating revenue, declined 4.8% year-on-year mainly on lower handset subsidy costs in Australia.

Traffic expenses decreased 11% from a year ago due mainly to lower interconnect costs in Australia with the mandated reduction in mobile termination rates.

Staff costs fell 1.4% from a year ago on lower headcount partly offset by annual salary increments.

SECTION I : GROUP

GROUP DEPRECIATION AND AMORTISATION

	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012 S$ m	2011 S$ m	Chge %	2012 S$ m	2011 S$ m	Chge %
Depreciation of property, plant and equipment	492	470	4.7	1,461	1,401	4.3
Amortisation of intangibles	32	29	10.8	115	93	24.5
Total	**524**	**499**	**5.0**	**1,577**	**1,494**	**5.5**
(ex-Digital business)	*522*	*497*	*5.1*	*1,553*	*1,489*	*4.3*
Depreciation as a percentage of operating revenue	***11%***	***10%***		***11%***	***10%***	

Depreciation charges increased 4.7% on a larger asset base mainly from investments in mobile network and NCS' capital expenditure in equipment for major customer contracts.

Amortisation expense increased S$3 million due to the amortisation of Vividwireless' spectrum partly offset by adjustments in respect of prior quarters related to the amortisation of Amobee.

GROUP NET FINANCE EXPENSE

	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012 S$ m	2011 S$ m	Chge %	2012 S$ m	2011 S$ m	Chge %
Net interest expense:						
- Interest income	4	5	-21.6	11	22	-49.1
- Interest expense	(82)	(102)	-19.2	(254)	(297)	-14.4
	(78)	(97)	-19.1	(243)	(275)	-11.6
- Net interest income from NetLink Trust	5	5	-5.6	15	6	159.3
	(73)	(91)	-19.9	(228)	(269)	-15.3
Other finance (expense)/ income:						
- Investment gain [(1)]	1	1	-30.8	5	18	-72.9
- Net foreign exchange (loss)/ gain	(6)	2	nm	(13)	3	nm
- FRS 39 fair value adjustments [(2)]	1	6	-91.7	2	*	nm
	(5)	9	nm	(6)	22	nm
Net finance expense	**(78)**	**(82)**	**-5.8**	**(234)**	**(248)**	**-5.4**

Notes:

(1) Comprise mainly dividend income from available-for-sale investments.

(2) Comprise mainly adjustments for hedging instruments measured at fair values at reporting date under FRS 39, *Financial Instruments: Recognition and Measurement*.

SECTION I : GROUP

Net interest expense, before interest income from NetLink Trust, was 19% lower from the corresponding quarter mainly due to lower interest rates.

The net interest income of S$5 million from NetLink Trust comprised the interest earned on the unitholder's loan to NetLink Trust partially offset by finance lease expenses on the exchange buildings leased from NetLink Trust.

Net foreign (non-trade) exchange loss arose mainly from revaluation of net monetary assets on a weaker US Dollar compared to a year ago.

GROUP EXCEPTIONAL ITEMS [(1)]

	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012 S$ m	2011 S$ m	Chge %	2012 S$ m	2011 S$ m	Chge %
Exceptional (losses)/ gains						
- Gain on sale of FET (available-for-sale investment)	-	-	-	119	-	nm
- Net income from Optus' legal disputes	-	-	-	36	-	nm
- Share of AIS' pre-tax profit (Jan-Mar 2011)	-	-	-	-	80	nm
- Net foreign exchange gain on SAI loan	-	28	nm	-	28	nm
- Gain on sale of Teletech Park (joint venture)	-	5	nm	-	5	nm
- Dilution gain on associates	*	*	nm	1	1	-50.0
- Provision for Optus' ex-gratia payment	(38)	-	nm	(84)	(24)	259.1
- Share of Globe's accelerated depreciation	(30)	-	nm	(70)	-	nm
- Impairment of available-for-sale investments	-	-	-	(7)	-	nm
Group exceptional (losses)/ gains (pre-tax)	**(67)**	**33**	**nm**	**(5)**	**90**	**nm**
Exceptional tax credit/ (expense)						
- Tax credit on Optus' exceptional items	11	-	nm	15	7	105.6
- Share of Globe's tax credit on accelerated depreciation	9	-	nm	20	-	nm
- Share of AIS' tax expense (Jan-Mar 2011)	-	-	-	-	(25)	nm
- Share of AIS' reduction in deferred tax asset	-	(25)	nm	-	(25)	nm
Group exceptional taxes	**20**	**(25)**	**nm**	**35**	**(43)**	**nm**

Note:

(1) Exceptional items are material non-recurring items for which separate disclosure is considered necessary to avoid distortion of reported results of performance.

The exceptional loss this quarter comprised S$38 million (A$30 million) (post-tax: S$27 million) of ex-gratia costs from Optus' workforce restructuring and the Group's share of Globe's accelerated depreciation of S$30 million (post-tax: S$21 million) from its network and IT transformation programmes.

SECTION I : GROUP

GROUP SUMMARY STATEMENTS OF FINANCIAL POSITION

	As at		
	31 Dec 2012 S$ m	30 Sep 2012 S$ m	31 Mar 2012 S$ m
Current assets (excluding cash)	3,795	3,817	4,472
Cash and bank balances	831	883	1,346
Non-current assets	34,943	34,713	34,599
Total assets	**39,569**	**39,414**	**40,418**
Current liabilities	6,327	5,110	5,535
Non-current liabilities	10,587	11,394	11,434
Total liabilities	**16,913**	**16,504**	**16,970**
Net assets	**22,656**	**22,910**	**23,448**
Share capital	2,634	2,634	2,632
Reserves	19,998	20,252	20,795
Equity attributable to shareholders	**22,632**	**22,886**	**23,428**
Minority interest	24	24	20
	22,656	**22,910**	**23,448**

The Group is in a sound financial position as at 31 December 2012. SingTel is rated Aa3 by Moody’s and A+ by Standard & Poor’s.

On 12 November 2012, the Directors approved an interim dividend of 6.8 cents per share totalling S$1.08 billion in respect of the current financial year ending 31 March 2013. The dividend has been accounted for in the shareholders’ equity as an appropriation of ‘Retained Earnings’ in the current quarter ended 31 December 2012. The interim dividend was paid in January 2013.

SECTION I : GROUP

GROUP LIQUIDITY AND GEARING

	As at		
	31 Dec 2012 S$ m	30 Sep 2012 S$ m	31 Mar 2012 S$ m
Gross debt			
Current debt	392	141	131
Non-current debt	7,574	8,436	8,663
Gross debt as reported in statement of financial position	**7,966**	**8,577**	**8,794**
Related net hedging liability (1)	436	465	413
	8,402	**9,042**	**9,207**
Less : Cash and bank balances	(831)	(883)	(1,346)
Net debt	**7,571**	**8,158**	**7,860**
Gross debt gearing ratio (2)	***27.1%***	***28.3%***	***28.2%***
Net debt gearing ratio	***25.0%***	***26.3%***	***25.1%***

Notes:

(1) The net hedging liability arose from mark-to-market of cross currency and interest rate swaps.

(2) Gross debt gearing ratio refers to the ratio of gross debt to gross capitalisation. Gross capitalisation is the aggregate of gross debt, shareholders' funds and minority interests.

Hedged gross debt decreased by S$640 million to S$8.40 billion from a quarter ago mainly due to net repayment of borrowings of S$575 million, and mark-to-market movements.

SECTION I : GROUP

GROUP CASH FLOW AND CAPITAL EXPENDITURE

	Quarter			Nine Months		YOY
	31 Dec	31 Dec	30 Sep	31 Dec		Chge
	2012	2011	2012	2012	2011	
	S$ m	S$ m	S$ m	S$ m	S$ m	%
Net cash inflow from operating activities						
Profit before tax	**1,080**	**1,183**	**1,194**	**3,521**	**3,619**	**-2.7**
Non-cash items	159	82	76	230	177	29.8
Operating cash flow before working capital changes	1,238	1,264	1,270	3,751	3,796	-1.2
Changes in operating assets and liabilities	(68)	(41)	123	(305)	(165)	84.5
	1,170	1,224	1,393	3,446	3,631	-5.1
Cash paid to employees under performance share plans	-	(1)	-	(3)	(1)	135.7
Net tax refund/ (paid) on operating activities	18	(126)	(72)	(109)	(296)	-63.3
Operating cash flow before dividends from associates	**1,188**	**1,097**	**1,322**	**3,334**	**3,333**	**
Dividends received from associates	15	96	368	903	782	15.5
Withholding tax paid on dividends received	-	(8)	(24)	(83)	(70)	18.6
	1,203	**1,185**	**1,666**	**4,154**	**4,045**	**2.7**
Net cash outflow for investing activities						
Net investment in associates	(1)	(325)	(6)	(7)	(900)	-99.2
Investment in available-for-sale investments	(13)	(9)	(11)	(45)	(56)	-20.2
Proceeds from disposal of available-for-sale investments	-	*	1	337	*	nm
Payment for purchase of property, plant and equipment	(537)	(551)	(564)	(1,661)	(1,582)	5.0
Advance payment for purchase of C2C submarine cable capacity	-	-	-	-	(10)	nm
Drawdown of prepaid C2C submarine cable capacity	-	7	-	-	18	nm
Proceeds from disposal of property, plant and equipment	1	3	2	8	575	-98.6
Payment for purchase of subsidiaries, net of cash acquired	(5)	-	(29)	(670)	-	nm
Withholding tax paid on interest received on inter-company loans	-	(81)	(11)	(31)	(89)	-64.8
Payment for purchase of licences and other intangibles	(47)	(48)	(30)	(141)	(93)	51.8
Others *(interest received, etc)*	20	4	8	44	37	17.5
	(582)	**(999)**	**(641)**	**(2,166)**	**(2,099)**	**3.2**
Net cash outflow for financing activities						
Final dividend paid to shareholders	-	-	(1,434)	(1,434)	(1,434)	**
Special dividend paid to shareholders	-	-	-	-	(1,594)	nm
Net (decrease)/ increase in borrowings	(575)	679	2	(770)	1,140	nm
Settlement of swaps paid	-	(922)	-	-	(922)	nm
Net interest paid on borrowings and swaps	(96)	(150)	(79)	(270)	(337)	-19.8
Proceeds from share issue	-	2	-	2	9	-78.8
Purchase of performance shares	(5)	(6)	(8)	(31)	(15)	115.9
Others	1	-	(1)	(1)	1	nm
	(676)	**(398)**	**(1,521)**	**(2,504)**	**(3,152)**	**-20.6**
Net decrease in cash and cash equivalents	**(56)**	**(212)**	**(495)**	**(517)**	**(1,206)**	**-57.1**
Exchange effects on cash and cash equivalents	4	2	(3)	1	(13)	nm
Group cash and cash equivalents at beginning	**883**	**1,729**	**1,382**	**1,346**	**2,738**	**-50.8**
Group cash and cash equivalents at end	**831**	**1,520**	**883**	**831**	**1,520**	**-45.3**
Group free cash flow (ex-associates' dividends)	**651**	**546**	**758**	**1,674**	**1,751**	**-4.4**
Group free cash flow	**666**	**634**	**1,102**	**2,493**	**2,463**	**1.2**
Cash capex to operating revenue	***12%***	***11%***	***12%***	***12%***	***11%***	

SECTION I : GROUP

Net cash inflow from operating activities for the quarter amounted to S$1.20 billion, up 1.5% from a year ago. Operating cash flow (before associates' dividend receipts) grew 8.3% to S$1.19 billion with increased cash flow from Singapore. Gross dividends from associates decreased S$81 million due to timing in Telkomsel's dividend payout.

Compared to a quarter ago, overall operating cash flow decreased 28% due to working capital movements and timing in dividend receipts from associates.

Net cash outflow for investing activities was S$582 million. Capital expenditure of S$537 million, at 12% of operating revenue, was 2.5% lower than the same quarter last year. Capital expenditure in the quarter mainly comprised investments in fixed and mobile network including 4G deployment, and milestone payments for satellite investments in Singapore and Australia.

With the increase in operating cash flow, the Group's free cash flow grew by 5.0% to S$666 million from a year ago.

Net cash financing outflow of S$676 million mainly comprised the net repayment of borrowings of S$575 million and interest payments of S$96 million.

Overall cash balance decreased S$52 million from a quarter ago, with ending cash balance at S$831 million as at end of December 2012.

SECTION II : SINGAPORE

SINGAPORE

MANAGEMENT DISCUSSION AND ANALYSIS

Effective this financial year, Singapore refers to the Group's operations but excludes Optus and the associates which are disclosed in Section III and Section IV respectively. Hence, this section also includes the overseas operations of SingTel including Amobee Inc. acquired in April 2012.

FINANCIAL HIGHLIGHTS
FOR THE THIRD QUARTER ENDED 31 DECEMBER 2012

- **Operating revenue at S$1.70 billion – up 1.3%.**
- **EBITDA at S$531 million – up 1.4%. Excluding costs of new digital businesses, EBITDA would have increased 2.5%.**
- **Net profit at S$312 million – down 15%, impacted by higher depreciation, tax credits and exceptional gains recorded in last corresponding quarter.**
- **Free cash flow of S$408 million – higher by S$135 million or 50%.**

FOR THE NINE MONTHS ENDED 31 DECEMBER 2012

- **Operating revenue at S$5.04 billion – up 4.4%.**
- **EBITDA at S$1.62 billion – up 1.1%. Excluding costs of new digital businesses, EBITDA would have increased 2.7%.**
- **Net profit at S$975 million – up 2.8%, with exceptional gains.**
- **Free cash flow of S$1.01 billion – higher by S$219 million or 28%.**

SECTION II : SINGAPORE

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
Operating revenue	**1,697**	**1,675**	**1.3**	**5,044**	**4,833**	**4.4**
(ex-fibre rollout)	*1,685*	*1,631*	*3.3*	*4,952*	*4,701*	*5.3*
Operating expenses (2)	(1,175)	(1,167)	0.7	(3,454)	(3,271)	5.6
(ex-Digital business 3)	*(1,143)*	*(1,160)*	*-1.5*	*(3,368)*	*(3,253)*	*3.5*
EBITDA (2)	**531**	**524**	**1.4**	**1,618**	**1,601**	**1.1**
(ex-Digital business)	*542*	*529*	*2.5*	*1,655*	*1,611*	*2.7*
EBITDA margin	***31.3%***	***31.3%***		***32.1%***	***33.1%***	
(ex-Digital business)	*32.4%*	*31.6%*		*33.1%*	*33.4%*	
EBIT	**373**	**374**	**-0.3**	**1,128**	**1,169**	**-3.5**
(ex-Digital business)	*386*	*381*	*1.3*	*1,189*	*1,185*	*0.4*
Net exceptional gain (4)	*	33	nm	113	34	232.0
Taxation	(28)	(7)	283.8	(170)	(132)	28.9
Underlying net profit	**311**	**334**	**-6.8**	**862**	**914**	**-5.7**
Net profit (5)	**312**	**366**	**-15.0**	**975**	**948**	**2.8**
Free cash flow	**408**	**273**	**49.5**	**1,012**	**793**	**27.6**

Notes:

(1) The figures in this section are after elimination of inter-company transactions and cash flows within the Group except for transactions and cash flows with Optus. Material inter-company transactions, cash flows and balances between Singapore and Optus are eliminated in the Group's financials under **Section I**.

(2) Comparatives have been restated to include corporate costs, consistent with the current period.

(3) Digital businesses comprise mainly e-commerce, concierge and hyper-local services, and mobile advertising of Amobee Inc. but exclude mio TV. See **Appendix 2** for the summary income statement of Digital business for the third quarter and nine months ended 31 December 2012.

(4) Net exceptional gain in the corresponding quarter comprised net foreign exchange gain on SAI loan and the gain on disposal of Teletech Park. More details are provided in **Section 1** – page 11.

(5) Comparatives have been restated to include certain exceptional items and withholding taxes on dividend income from associates, consistent with the current period.

SECTION II : SINGAPORE

SINGAPORE SUMMARY INCOME STATEMENTS
For The Third Quarter And Nine Months Ended 31 December 2012

	Quarter 31 Dec		YOY Chge	Nine Months 31 Dec		YOY Chge
	2012 S$ m	2011 S$ m	%	2012 S$ m	2011 S$ m	%
Operating revenue	**1,697**	**1,675**	**1.3**	**5,044**	**4,833**	**4.4**
Operating expenses	(1,175)	(1,167)	0.7	(3,454)	(3,271)	5.6
	522	508	2.8	1,589	1,563	1.7
Other income	9	16	-44.7	29	38	-25.0
EBITDA	**531**	**524**	**1.4**	**1,618**	**1,601**	**1.1**
- margin	***31.3%***	***31.3%***		***32.1%***	***33.1%***	
Depreciation & amortisation	(158)	(149)	5.6	(490)	(431)	13.6
EBIT	**373**	**374**	**-0.3**	**1,128**	**1,169**	**-3.5**
Net finance expense						
- net interest expense	(29)	(41)	-30.5	(88)	(144)	-38.6
- other finance (expense)/ income	(5)	9	nm	(7)	22	nm
	(33)	(32)	2.8	(95)	(122)	-22.3
Profit before exceptional items	**340**	**342**	**-0.6**	**1,033**	**1,047**	**-1.3**
Net exceptional gain	*	33	nm	113	34	232.0
Profit before tax	**340**	**375**	**-9.2**	**1,146**	**1,081**	**6.0**
Taxation	(28)	(7)	283.8	(170)	(132)	28.9
Profit after tax	**312**	**367**	**-15.1**	**976**	**949**	**2.9**
Minority interests	*	(1)	nm	(1)	(1)	27.3
Net profit	**312**	**366**	**-15.0**	**975**	**948**	**2.8**
Net profit	**312**	**366**	**-15.0**	**975**	**948**	**2.8**
Exclude:						
Net exceptional gain	*	(33)	nm	(113)	(34)	232.0
Underlying net profit	**311**	**334**	**-6.8**	**862**	**914**	**-5.7**

SECTION II : SINGAPORE

REVIEW OF SINGAPORE OPERATING PERFORMANCE

For The Third Quarter Ended 31 December 2012

The results of the current quarter reflected SingTel's investments in transformational initiatives and acquisitions of new businesses.

Operating revenue was up 1.3% including new revenue from digital services and continued growth in mobile and ICT operations partially offset by lower fibre rollout revenue. Excluding fibre rollout revenue with completion of the mass rollout in June 2012, operating revenue would have increased 3.3% from a year ago.

In the mobile market, SingTel continued its strong momentum with 63,000 customers added in the quarter, lifting total customer base by 5.8% to 3.76 million from a year ago. Postpaid net additions were 50,000 in the quarter, up from 24,000 in the preceding quarter. However, with decline in roaming traffic for voice and SMS on the back of higher take-up of data roaming plans, Mobile Communications revenue grew 3.2% to S$507 million.

Data and Internet revenue was stable at S$409 million. The growth in Managed Services mitigated the impact of price declines in Local Leased Circuits. Amid a competitive broadband market, Fixed Broadband delivered strong revenue growth of 9.9% led by higher fibre adoption and increased mix of higher-tier plans. SingTel's fibre broadband registered its highest quarterly net additions of 32,000 in the quarter, leading to market share of 60%, up 2 percentage points from a quarter ago.

NCS recorded a 5.8% increase in revenue including the ICT contract with the Ministry of Education (MOE) with full deployment of the IT equipment to the schools in the preceding September quarter. NCS' order book remained strong at S$2.0 billion at December 2012 with key wins from the government and commercial sectors.

SingTel strengthened its content suite with the addition of FOX International Channels from October 2012, and lifted mio TV revenue by 18% from a year earlier. Total mio TV customer base grew 45,000 or 13% from a year ago and recently crossed the 400,000-customer mark in January 2013.

Digital businesses which comprised e-commerce, concierge and hyper-local services, and mobile advertising grew to S$21 million from S$2 million a year ago. The growth was contributed mainly by Amobee Inc, which was acquired in April 2012.

Despite the costs arising from investment in digital businesses, EBITDA grew 1.4%. EBIT, however, was flat with higher depreciation charges mainly from NCS' equipment investments for customer contracts.

Excluding new digital businesses, EBITDA rose 2.5% on strong cost management while EBIT increased 1.3%.

Net exceptional gain of S$33 million in the corresponding quarter comprised net foreign exchange gain on SAI's loan and the gain on disposal of Teletech Park.

SECTION II : SINGAPORE

The tax expense in the quarter was S$28 million, compared to S$7 million in the same quarter last year due to lower deferred tax credit relating to inter-company interest expense. In addition, the corresponding quarter last year included one-off tax credits on the finalisation of tax assessments.

With investments in digital businesses, higher taxes and absence of exceptional gains, net profit declined 15% to S$312 million. Excluding exceptional items, underlying net profit declined 6.8%.

Free cash flow in the quarter rose strongly by S$135 million or 50% from a year ago to S$408 million, driven by improved working capital and lower tax payments.

For The Nine Months Ended 31 December 2012

Operating revenue for the nine months grew 4.4% to S$5.04 billion, contributed by NCS' strong revenue growth of 12%.

EBITDA grew 1.1%, a slower rate to revenue growth, as a result of investment in digital businesses, higher mobile customer connection costs and payments to NetLink Trust which commenced in end September 2011. With higher depreciation and amortisation charges, EBIT fell 3.5%. Excluding new digital businesses, EBITDA would have increased 2.7% and EBIT would be stable from a year ago.

The net exceptional gains in the current period comprised a S$119 million gain on the divestment of investment in Far EasTone Telecommunications and an impairment charge of S$7 million on certain available-for-sale investments.

Net profit was up 2.8% to S$975 million. Excluding the net exceptional gains, underlying net profit declined 5.7% to S$862 million attributed mainly to higher depreciation charges, acquisitions of new businesses and higher taxes.

Free cash flow for the nine months reached S$1.01 billion, an increase of S$219 million or 28% driven by positive working capital movements and lower tax payments.

SECTION II : SINGAPORE

SEQUENTIAL QUARTERLY RESULTS

Results for the current quarter compared to the preceding quarter ended 30 September 2012 were as follows:

	Quarter		QOQ
	31 Dec 2012 S$ m	30 Sep 2012 S$ m	Chge %
Operating revenue	**1,697**	**1,672**	**1.5**
(ex-fibre rollout)	*1,685*	*1,648*	*2.3*
Operating expenses	(1,175)	(1,141)	3.0
EBITDA	**531**	**541**	**-2.0**
EBIT	**373**	**374**	**-0.2**
Profit before tax	**340**	**337**	**1.0**
Taxation	(28)	(66)	-57.2
Net profit	**312**	**271**	**15.2**
Free cash flow	**408**	**400**	**2.2**

Excluding fibre rollout revenue, operating revenue grew 2.3% with higher seasonal mobile roaming traffic in the December quarter and strong handset sales partially offsetting lower NCS' revenue. With higher mobile acquisition and retention costs on strong customer connections, EBITDA fell 2.0% from a quarter ago. Net profit was up 15% mainly due to lower tax expense with the withholding tax on associates' dividends in the preceding quarter. The increase in free cash flow was mainly due to lower capital expenditure.

SECTION II : SINGAPORE

OPERATING REVENUE

	Quarter 31 Dec				YOY	Nine Months 31 Dec				YOY
	2012		2011		Chge	2012		2011		Chge
	S$ m	Mix %	S$ m	Mix %	%	S$ m	Mix %	S$ m	Mix %	%
Mobile communications	507	30	491	29	3.2	1,473	29	1,440	30	2.3
Data and Internet	409	24	409	24	0.2	1,229	24	1,205	25	2.0
Sale of equipment	119	7	113	7	4.7	284	6	262	5	8.4
International telephone	117	7	123	7	-4.9	366	7	377	8	-3.0
National telephone	83	5	86	5	-3.9	252	5	266	6	-5.4
Satellite (1)	35	2	37	2	-5.7	106	2	96	2	10.9
mio TV	33	2	28	2	17.6	89	2	77	2	16.3
Others	26	2	25	2	5.3	75	2	52	1	44.9
Telco	1,328	78	1,312	78	1.2	3,874	77	3,774	78	2.6
IT and Engineering	348	21	361	22	-3.5	1,121	22	1,053	22	6.5
	1,676	99	1,673	100	0.2	4,995	99	4,827	100	3.5
Digital business (2)	21	1	2	**	@	49	1	7	**	@
Total	**1,697**	**100**	**1,675**	**100**	**1.3**	**5,044**	**100**	**4,833**	**100**	**4.4**

Notes:
(1) Comprise revenues from mobile satellite services and lease of satellite transponders.
(2) Comprise revenues mainly from e-commerce, concierge and hyper-local services, and mobile advertising.

Mobile Communications continued to be the largest revenue stream and comprised 30% of total revenue, 1 percentage point higher than the same quarter a year ago.

Sale of equipment revenue grew strongly by 48% from a quarter ago and 4.7% from a year ago, fuelled by robust demand for new smartphones and tablets.

Excluding fibre rollout revenue from OpenNet, IT and Engineering revenue grew 5.8% from a year ago.

SECTION II : SINGAPORE

Mobile Communications

	Quarter 31 Dec 2012	Quarter 31 Dec 2011	YOY %	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011	YOY %
Cellular service [1]	507	491	3.2	1,473	1,440	2.3

Key Drivers	Quarter 31 Dec 2012	Quarter 30 Sep 2012	Quarter 31 Dec 2011	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011	YOY Chge %
Number of mobile subscribers (000s)						
Prepaid	1,689	1,676	1,632	1,689	1,632	3.5
Postpaid	2,066	2,016	1,917	2,066	1,917	7.8
Total	**3,755**	**3,692**	**3,549**	**3,755**	**3,549**	**5.8**
MOUs per subscriber per month [2]						
Prepaid	332	339	337	337	344	-2.0
Postpaid [3]	302	316	329	313	335	-6.6
Average revenue per subscriber per month [2] [4] (S$ per month)						
Prepaid	15	15	14	15	14	4.2
Postpaid	81	80	86	80	86	-6.8
Blended	**51**	**50**	**53**	**51**	**53**	**-4.5**
Data services as % of ARPU						
- total data [5]	42%	41%	43%	42%	42%	
- non-SMS data	23%	20%	21%	21%	20%	
Acquisition cost per postpaid subscriber (S$)	**322**	**289**	**364**	**306**	**321**	-4.7
Postpaid external churn per month [6]	*0.9%*	*0.9%*	*1.0%*	*0.9%*	*0.9%*	
Singapore mobile penetration rate [7]	***151%***	***149%***	***149%***	***151%***	***149%***	
Singapore mobile subscribers (000s) [7]	***8,064***	***7,931***	***7,755***	***8,064***	***7,755***	
Market share [7]						
Prepaid	*44.5%*	*44.7%*	*43.8%*	*44.5%*	*43.8%*	
Postpaid	*48.4%*	*48.2%*	*47.6%*	*48.4%*	*47.6%*	
Overall	***46.6%***	***46.6%***	***45.8%***	***46.6%***	***45.8%***	

<u>Notes</u>:

(1) Cellular service revenue is determined net of bill rebates and net of prepaid sales discount, and includes revenue earned from mio plans and mobile broadband. It excludes revenue earned from international calls classified under “International telephone” revenue.
(2) Based on average subscribers, calculated as the simple average of opening and closing subscribers.
(3) MOU of postpaid base excludes customers that have ‘data only’ SIM plans.
(4) ARPU includes revenue earned from international telephone calls. For prepaid, ARPU is computed net of sales discounts.
(5) Includes revenue from SMS, *SEND, MMS and other data services.
(6) Calculated by expressing the number of postpaid subscribers who deactivate or disconnect their service (both voluntary and the Company’s initiated churn) as a percentage of the average subscribers.
(7) Source: IDA. The market share data as at 31 December 2012 was based on Telco operators’ published results. The other market statistics were based on IDA’s latest available published statistics as of 30 November 2012.

SECTION II : SINGAPORE

Mobile Communications grew 3.2% from a year ago on strong customer gains but this was partly offset by lower postpaid ARPU from decline in roaming revenue. Compared to a quarter ago, revenue was up 4.1% boosted by seasonally higher roaming traffic during the December quarter.

SingTel gained a total of 63,000 mobile customers this quarter, bringing total customer base to 3.76 million with a leading market share of 46.6%.

The number of postpaid customers grew 50,000 in the quarter, driven by strong demand for new smartphones and tablets launched during the quarter.

Overall smartphone penetration reached more than 70% of the total postpaid base as at end of December 2012, up from over 65% a year ago. Since the introduction of tiered data plans in July 2012, approximately 17% of the total postpaid base was on tiered data plans with approximately 9% of these customers exceeding data allowances. Total postpaid customer base grew 7.8% to 2.07 million, and SingTel strengthened its lead with a market share of 48.4%.

Postpaid ARPU grew 2.1% to S$81 from a quarter ago. Compared to a year ago, postpaid ARPU declined by S$5 or 5.7%, and decreased 3.9% when excluding data-only SIMs. The declines reflected the increased take-up of data roaming plans such as ‘DataRoam Saver’.

SingTel continued to drive growth in mobile data services through compelling value propositions and network investments. The number of mobile broadband[1] customers grew 90,000 in the quarter, up from 59,000 in the preceding quarter, reaching 1.49 million as at end of December 2012. Mobile data revenue was at 42% of ARPU and the proportion of non-SMS data grew to 23% of ARPU, up 3 percentage points from a quarter ago and 2 percentage points from a year ago.

In the prepaid segment, ARPU increased 7.0% year-on-year and 2.0% from a quarter ago, contributed by robust demand for mobile data and 3G offerings. SingTel registered a net gain of 13,000 customers in the quarter. Total prepaid customer base grew 3.5% from a year ago to 1.69 million, with a market share of 44.5%.

Acquisition cost per postpaid customer declined 12% year-on-year due to changes in smartphone mix. It increased 11% from a quarter ago due to higher mix of smartphones and tablets driven by new product launches in the quarter.

SingTel made progress in its LTE network rollout with island-wide coverage expected by end of March 2013.

[1] Mobile customers who registered for the monthly mobile broadband data subscription plans, including data packs attached to voice services.

SECTION II : SINGAPORE

Data and Internet

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
Data services						
Managed Services (1)	117	109	7.6	348	310	12.6
International Leased Circuits	22	27	-18.0	68	83	-17.4
	139	135	2.5	417	392	6.2
Local Leased Circuits	104	112	-7.0	315	332	-5.1
Others (2)	48	49	-2.0	144	146	-1.6
	291	**296**	**-1.8**	**876**	**871**	**0.6**
Internet related						
Fixed broadband (3)	110	100	9.9	327	297	10.1
SingTel Internet Exchange ("**STiX**") (4)	7	10	-33.7	22	31	-30.9
Others	2	2	-21.1	5	6	-21.0
	118	**112**	**5.4**	**353**	**334**	**5.7**
Total	**409**	**409**	**0.2**	**1,229**	**1,205**	**2.0**

Key Drivers - Internet related	Quarter 31 Dec 2012	Quarter 30 Sep 2012	Quarter 31 Dec 2011	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011	YOY Chge %
Number of fixed broadband lines (000s) (7)	**553**	**549**	**540**	**553**	**540**	**2.4**
Singapore fixed broadband penetration rate (5) (7)	*108%*	*107%*	*104%*	*108%*	*104%*	
Fixed broadband market share (6) (7)	*44.3%*	*44.5%*	*44.9%*	*44.3%*	*44.9%*	

Notes:
(1) Include MEG@POP, Global Corporate IP, Facility Management and Managed Hosting Services.
(2) Include mainly ISDN, VSAT, DTE/ DCE, digital video broadcasting.
(3) Include revenues from Internet access under mio plans and fibre plans. Include residential broadband revenue of S$57 million (Q3 FY2012: S$52 million) and S$168 million (YTD December 2011: S$151 million) for the third quarter and nine months ended 31 December 2012 respectively.
(4) Include inter-company sales to Optus of S$1 million (Q3 FY2012: S$2 million) and S$4 million (YTD December 2011: S$7 million) for the third quarter and nine months ended 31 December 2012 respectively.
(5) Total estimated ADSL, cable and fibre lines divided by total number of households (Source: IDA).
(6) Based on total SingTel ADSL and fibre lines divided by total ADSL, cable and fibre lines in the population.
(7) The market share data as at 31 December 2012 was based on management's estimates. The market penetration rate was based on IDA's latest available published statistics as of 30 November 2012.

SECTION II : SINGAPORE

Data and Internet revenue was stable at S$409 million for the quarter.

Data revenue in the retail segment was stable year-on-year but was offset by higher price declines in the wholesale segment.

Revenue from Managed Services grew 7.6% year-on-year driven mainly by growth in Hosting services partially offsetting migration to IP-based services and lower International Leased Circuits revenue with continued price competition particularly in the wholesale segment. Local Leased Circuits revenue fell 7.0% year-on-year but was stable from a quarter ago, as growth in Ethernet services was offset by planned price adjustments.

SingTel's ICT and cloud services continued to gain traction with its strong suite of innovative solutions. SingTel launched '*myBusiness*', an online resource portal for the SMEs consisting of a virtual market place and the sharing of best business practices, as well as *Everything-as-a-Service'* (XaaS), a trusted cloud-based solution which brings together a suite of communications and collaboration solutions to enable enterprises and government agencies drive operational efficiency at significantly lower costs.

In a highly competitive market, Fixed Broadband delivered revenue growth of 9.9% from a year ago, led by the increased take-up of fibre-based services and higher-tier plans.

Driven by strong fibre broadband adoption, the number of fixed broadband lines rose 4,000 in the quarter to 553,000, up 2.4% from a year earlier.

SingTel's distinctive suite of entertainment, lifestyle and productivity applications attracted a net total of 32,000 fibre broadband[2] customers this quarter. Total fibre customer base grew steadily to 167,000, up from 55,000 a year earlier, with a leading share of approximately 60% in the fibre market.

[2] Refer to residential and corporate subscriptions to broadband Internet services using optical fibre networks.

SECTION II : SINGAPORE

IT and Engineering

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
Revenue from NCS (1)	335	317	5.8	1,029	920	11.8
Fibre rollout revenue (2)	13	44	-71.3	92	133	-30.6
Total	**348**	**361**	**-3.5**	**1,121**	**1,053**	**6.5**

NCS segment revenue (%)	Quarter 31 Dec 2012	Quarter 30 Sep 2012	Quarter 31 Dec 2011	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011
Geographical markets					
Singapore	89	89	88	88	87
Overseas	11	11	12	12	13
Total	**100**	**100**	**100**	**100**	**100**
Lines of business					
Infrastructure services (3)	68	68	66	68	67
Business solutions (4)	32	32	34	32	33
Total	**100**	**100**	**100**	**100**	**100**

Notes:

(1) Generated by NCS and its subsidiaries. Include billings to Optus of approximately S$16 million (Q3 FY 2012: S$18 million) and S$48 million (YTD December 2011: S$49 million) for the third quarter and nine months ended 31 December 2012 respectively.

(2) This revenue is for the roll out of fibre on behalf of OpenNet under Singapore's Next Generation Nationwide Broadband Network (NGNBN) initiative.

(3) Infrastructure services include the full suite of managed services, network and communication engineering services, and value-added reselling and services.

(4) Business solutions include applications management services and outsourcing, system integration and business process outsourcing.

IT and Engineering revenue declined 3.5% from a year ago to S$348 million due to lower fibre rollout revenue on completion of mass rollout in June 2012.

NCS' revenue was up 5.8% year-on-year on various contracts and delivery of the MOE contract, a program of managed desktops, network and ICT support, which was fully deployed across all schools in the preceding quarter. On a sequential quarter, NCS' revenue fell 7.0% due to one-off project billings in the preceding quarter.

NCS' major customer wins this quarter included contracts with the government ministries to provide maintenance of business management applications and to develop data processing system, and a contract to provide data centre hosting and managed services for a multinational company.

NCS won several awards during the quarter which included a 'Gold' award at the ASEAN ICT Awards 2012, the 'Most Innovative Use of Infocomm Technology (Public Service)' at the National Infocomm Awards 2012, and 'Business Continuity Provider of the Year' for five consecutive years, demonstrating NCS' strong IT capabilities.

SECTION II : SINGAPORE

International Telephone [1]

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	Chge %
International (incl Malaysia) call revenue	100	103	-2.9	306	316	-3.0
Inpayments and net transit	17	20	-14.9	59	61	-2.8
Total	**117**	**123**	**-4.9**	**366**	**377**	**-3.0**
International Telephone outpayments	**(39)**	**(47)**	**-16.7**	**(125)**	**(138)**	**-9.1**
Net	**79**	**77**	**2.3**	**241**	**239**	**0.5**
Margin %	***67%***	***62%***		***66%***	***64%***	

Key drivers	Quarter 31 Dec 2012	Quarter 30 Sep 2012	Quarter 31 Dec 2011	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011	YOY Chge %
International telephone outgoing minutes (m mins) (excl Malaysia)	**826**	**830**	**780**	**2,475**	**2,385**	**3.8**
Average IDD call collection rate - net basis (S$/ min) (excl Malaysia)	**0.103**	**0.105**	**0.112**	**0.105**	**0.113**	**-7.1**

Note:
(1) International telephone services include international calling cards, IDD calls and facsimile services into and out of Singapore, other international call services, corporate voice, video and audio conferencing and wholesale voice services. It also includes international telephone revenue earned from calls made from mobile phones.

International Telephone revenue was S$117 million, down 4.9% year-on-year and 3.5% from a quarter ago as a result of lower call revenue and inpayments.

Margin increased 5 percentage points from a year ago, benefiting from reduced outpayment rates.

Revenue from international call services declined 2.9% year-on-year and 1.8% against the preceding quarter due to lower average collection rates.

Inpayments and net transit fell 15% from a year ago and 13% from a quarter ago, a result of lower inpayment rates.

SECTION II : SINGAPORE

National Telephone

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
Direct exchange lines ("**DEL**")						
- rental	40	41	-4.6	120	125	-4.2
- traffic	12	14	-13.8	37	43	-14.2
	51	55	-6.9	157	168	-6.7
Others (1)	40	40	-0.5	122	127	-3.7
	92	96	-4.2	278	294	-5.4
Inter-company eliminations	(9)	(9)	-6.5	(26)	(28)	-6.1
	83	**86**	**-3.9**	**252**	**266**	**-5.4**

Key Drivers	Quarter 31 Dec 2012	Quarter 30 Sep 2012	Quarter 31 Dec 2011	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011	YOY Chge %
Fixed working lines (000s) (2)						
Residential	905	910	922	905	922	-1.8
Business	768	771	772	768	772	-0.5
Total	**1,673**	**1,681**	**1,694**	**1,673**	**1,694**	**-1.2**
Singapore fixed line penetration rate (3)	***38.5%***	***38.6%***	***38.9%***	***38.5%***	***38.9%***	
Singapore fixed working lines (000s) (3)	**1,992**	**2,000**	**2,017**	**1,992**	**2,017**	
Fixed Line market share (3)	***84.0%***	***84.0%***	***84.0%***	***84.0%***	***84.0%***	

Notes:

(1) Include revenue from enhanced telephone services, payphones, DEL interconnect and call management services such as 1900/1800 call services, Telepoll and mio voice.

(2) Fixed working lines refer to Direct Exchange Lines (DEL) and mio voice. Some lines are for connections of second set top box under mio bundles.

(3) Source: IDA. The market statistics as at 31 December 2012 were based on management's estimates.

Fixed line phone services were impacted by fixed-to-mobile substitution, migration to lower-priced digital voice and competition.

With increased churn and lower traffic, revenue fell 3.9% year-on-year and 2.4% from a quarter ago.

SECTION II : SINGAPORE

mio TV

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
mio TV revenue	33	28	17.6	89	77	16.3

Key drivers	Quarter 31 Dec 2012	Quarter 30 Sep 2012	Quarter 31 Dec 2011	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011	YOY Chge %
Number of residential mio TV customers (000s)	398	391	353	398	353	12.7

Revenue from mio TV grew 18% year-on-year and 4.8% from the preceding quarter to S$33 million.

SingTel gained 7,000 mio TV customers in the quarter, led by triple play services bundled with family entertainment across a wide range of genres and sports content. Total customer base reached 398,000 as at end December 2012, an increase of 45,000 or 13% from a year ago.

SingTel boosted its mio TV content suite with the introduction of new genres of TV entertainment including kids, music and comedy. In addition, three action-packed new channels were launched in the quarter – '*Thrill*', '*Thrill On Demand*' and '*KIX HD On Demand*', bringing popular horror, suspense and thriller genres from Hollywood and Asia which are also available anytime on demand. SingTel renewed the broadcast rights to ESPN Star Sports suite of television channels as it continued to provide sports fans the most comprehensive line-up of sports content along with Barclays Premier League and other prominent football tournaments.

SECTION II : SINGAPORE

Digital business [1]

	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012	2011	Chge	2012	2011	Chge
	S$ m	S$ m	%	S$ m	S$ m	%
Digital business revenue	21	2	@	49	7	@

Note:
(1) Comprise revenues mainly from e-commerce, concierge and hyper-local services, and mobile advertising.

Revenue from digital businesses was S$21 million for the quarter, mainly contributed by Amobee Inc.

In the digital space, Amobee Inc. won new customer contracts and partnered with Sprint to launch Pinsight Media+™, a new mobile advertising platform enabling brands to roll out campaigns targeted to customers' preferences and behaviours.

Pixable, acquired in September 2012, enhanced its offerings with a new application 'Photofeed' which helps customers to arrange and categorise photos of their friends on various social networks.

inSing.com, Singapore's leading local lifestyle portal, expanded its online shopping portal through a partnership with Clozette to provide shoppers a varied selection of international fashion brands catered to local taste.

SECTION II : SINGAPORE

ADDITIONAL INFORMATION

The following table provides supplemental data to facilitate a better understanding of SingTel's residential home services in Singapore, which consists of fixed broadband under "Data & Internet", fixed voice under "National Telephone" and "mio TV" in the residential segment.

	Quarter		YOY	Nine Months		YOY
	31 Dec		Chge	31 Dec		Chge
	2012 S$ m	2011 S$ m	%	2012 S$ m	2011 S$ m	%
Consumer home revenue	118	111	6.2	343	328	4.8

Key drivers	Quarter			Nine Months		YOY Chge
	31 Dec 2012	30 Sep 2012	31 Dec 2011	31 Dec 2012	31 Dec 2011	%
Average revenue per customer per month [1] (S$ per month)	50	49	45	48	44	8.1
Number of customers on bundled plans (000s) [2]	338	328	287	338	287	17.8

Notes:
(1) Based on average subscribers, calculated as the simple average of opening and closing subscribers.
(2) Total residential customers who subscribe to bundled plans which comprise mio Plan (bundling of mobile, fixed broadband and fixed voice), mio Home and exPlore Home (bundling of mio TV, fixed broadband and fixed voice).

Revenue from Consumer home services was up 6.2% to S$118 million and ARPU grew 10% to S$50 from the same quarter last year. The increase was contributed by strong fibre take-up, reflecting success in SingTel's bundling strategy.

With robust demand for SingTel's integrated home bundles and high-speed fibre services, an additional 10,000 customers signed up for bundled plans this quarter. This brought the total customer base to 338,000, an increase of 51,000 or 18% from a year ago.

SECTION II : SINGAPORE

OPERATING EXPENSES
(Before Depreciation and Amortisation)

	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012 S$ m	2011 S$ m	Chge %	2012 S$ m	2011 S$ m	Chge %
Selling & administrative	414	390	6.2	1,135	1,033	9.9
Cost of sales	275	280	-1.8	831	798	4.2
Staff costs	266	242	9.8	790	727	8.7
Traffic expenses	204	232	-12.1	625	643	-2.8
Repair & maintenance	32	31	3.8	99	91	9.7
Others [(1)]	(16)	(8)	96.3	(26)	(20)	27.6
Total	**1,175**	**1,167**	**0.7**	**3,454**	**3,271**	**5.6**
Less: Digital business	(33)	(7)	346.6	(86)	(18)	393.7
Total (ex-Digital business)	**1,143**	**1,160**	**-1.5**	**3,368**	**3,253**	**3.5**

	Quarter 31 Dec		Nine Months 31 Dec	
As a percentage of operating revenue	2012	2011	2012	2011
Selling & administrative	24.4%	23.3%	22.5%	21.4%
Cost of sales	16.2%	16.7%	16.5%	16.5%
Staff costs	15.7%	14.5%	15.7%	15.0%
Traffic expenses	12.0%	13.9%	12.4%	13.3%
Repair & maintenance	1.9%	1.9%	2.0%	1.9%
Others	-0.9%	-0.5%	-0.5%	-0.4%
Total	**69.3%**	**69.7%**	**68.5%**	**67.7%**
Total (ex-Digital business)	**68.2%**	**69.3%**	**67.4%**	**67.4%**

Note:
(1) Include government grants and recoveries of costs, as well as one-off writeback of provisions no longer required in the current quarter.

Excluding costs from digital businesses, operating expenses fell 1.5% from a year ago.

Cost of sales decreased 1.8% year-on-year and 1.0% against the preceding quarter, attributed to lower fibre rollout revenue from OpenNet.

SECTION II : SINGAPORE

Selling & administrative Expenses

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
Selling & administrative expenses	**414**	**390**	**6.2**	**1,135**	**1,033**	**9.9**
(ex-Digital business)	*394*	*387*	*1.9*	*1,081*	*1,025*	*5.5*

Selling & administrative expenses was the largest expense category at 24% of operating revenue. Excluding digital businesses, expenses increased 1.9% year-on-year mainly due to higher customer connection costs in fibre broadband and increased maintenance and service costs to support business activities.

Compared to a quarter ago, expenses grew 15% from higher mobile acquisition and retention costs on strong customer connections in the quarter.

Traffic Expenses

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
International Telephone outpayments	39	47	-16.7	125	138	-9.1
Mobile roaming outpayments	57	74	-23.6	167	195	-14.4
Total outpayments	96	121	-20.9	292	333	-12.2
Leases [1]	79	81	-2.1	244	223	9.7
Interconnect	29	30	-3.7	89	88	0.9
Traffic expenses	**204**	**232**	**-12.1**	**625**	**643**	**-2.8**

Note:
(1) Leases comprise backhaul charges, Inmarsat satellite rental, cost of restoring cable breakages, leased circuit charges, and lease of ducts and manholes from NetLink Trust.

See Page 28 for further information on International Telephone outpayments relative to inpayments.

Mobile roaming outpayments decreased 24% from a year ago corresponding to lower roaming volumes as well as lower outpayment rates. Compared to a quarter ago, it increased 13% on seasonally higher roaming traffic.

Lease expenses declined 2.1% from a year ago and 2.0% from a quarter ago mainly due to lower satellite lease expenses.

Interconnect expenses decreased 3.7% year-on-year and 3.0% from the preceding quarter, a result of lower SMS interconnect volume partly offset by fibre interconnect costs paid to OpenNet from take-up of fibre broadband.

SECTION II : SINGAPORE

Staff Costs

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
Gross staff costs	258	240	7.3	775	715	8.5
Performance share cost [(1)]	11	6	89.7	22	22	-0.5
	269	246	9.2	797	737	8.2
Capitalisation of staff costs [(2)]	(3)	(4)	-26.3	(7)	(10)	-27.1
Total, net	**266**	**242**	**9.8**	**790**	**727**	**8.7**
(ex-Digital business)	*254*	*238*	*6.7*	*759*	*717*	*5.8*

Key Drivers	Quarter 31 Dec 2012	Quarter 30 Sep 2012	Quarter 31 Dec 2011	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011	YOY Chge %
Singapore average number of staff	12,971	13,177	13,392	13,213	13,241	-0.2
Revenue per staff (S$'000) [(3)]	131	127	125	382	365	4.6
As at end of period:						
Number of staff						
NCS	6,315	6,463	6,654	6,315	6,654	-5.1
SingTel and other subsidiaries [(4)]	6,645	6,573	6,782	6,645	6,782	-2.0
Singapore	**12,960**	**13,036**	**13,436**	**12,960**	**13,436**	**-3.5**
Optus	**8,764**	**9,069**	**9,726**	**8,764**	**9,726**	**-9.9**
Total Group	**21,724**	**22,105**	**23,162**	**21,724**	**23,162**	**-6.2**

Notes:
(1) Performance share expense for a share grant is amortised and recognised in income statement on a straight-line basis over the vesting period of 3 years from the date of the grant.
(2) The amounts represent capitalisation of direct staff costs in property, plant and equipment and/ or inventories (work-in-progress) related to the fibre rollout contract with OpenNet.
(3) Based on average employee numbers.
(4) Include approximately 190 staff from acquisitions as of 31 December 2012.

The increase in staff costs was mainly attributable to annual salary increments and write-back of accruals in the same quarter last year. The performance share cost increased on higher fair values for cash-settled plans compared to the same quarter last year.

The ending headcount for Singapore declined 3.5% to 12,960 from a year ago, mainly due to lower headcount at NCS and the transfer of some network staff to a managed service provider in June 2012.

With Optus' lower headcount following its workforce restructuring, overall Group headcount fell 6.2% from a year ago to 21,724 as of December 2012.

SECTION II : SINGAPORE

OTHER INCOME STATEMENT ITEMS

Depreciation and Amortisation

	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012 S$ m	2011 S$ m	Chge %	2012 S$ m	2011 S$ m	Chge %
Depreciation of property, plant and equipment	156	145	7.2	459	418	9.8
Amortisation of intangibles	2	4	-50.0	31	13	133.1
Total	**158**	**149**	**5.6**	**490**	**431**	**13.6**
(ex-Digital business)	*156*	*148*	*5.8*	*466*	*426*	*9.3*
Depreciation as a percentage of operating revenue	***9.2%***	***8.7%***		***9.1%***	***8.6%***	

Depreciation charges increased 7.2% on a larger asset base mainly from NCS' capital expenditure in equipment for major customer contracts.

Amortisation expense decreased S$2 million mainly due to adjustments in respect of prior quarters related to the amortisation of Amobee.

Net Finance Expense

	Quarter 31 Dec			Nine Months 31 Dec		
	2012 S$ m	2011 S$ m	Chge %	2012 S$ m	2011 S$ m	Chge %
Net interest expense						
- Interest income	1	2	-61.9	3	6	-56.1
- Interest expense	(34)	(49)	-29.1	(106)	(156)	-31.7
	(34)	**(46)**	**-27.6**	**(104)**	**(150)**	**-30.8**
- Net interest income from NetLink Trust	5	5	-5.6	15	6	159.3
	(29)	**(41)**	**-30.5**	**(88)**	**(144)**	**-38.6**
Other finance (expense)/ income						
- Investment gain [(1)]	1	1	-30.8	5	18	-72.9
- Net foreign exchange (loss)/ gain	(6)	2	nm	(13)	4	nm
- FRS 39 fair value adjustments [(2)]	1	6	-91.7	2	*	nm
	(5)	**9**	**nm**	**(7)**	**22**	**nm**
Net finance expense	**(33)**	**(32)**	**2.8**	**(95)**	**(122)**	**-22.3**

Notes:
(1) Comprise mainly dividend income from available-for-sale investments.
(2) Comprise mainly adjustments for hedging instruments measured at fair values at reporting date under FRS 39, *Financial Instruments: Recognition and Measurement*.

Interest income decreased S$1 million on lower average cash balance, while interest expense declined 29% on both lower interest rate and average borrowings.

SECTION II : SINGAPORE

Net interest income from NetLink Trust of S$5 million comprised the net effect of interest earned on the unitholder's loan to NetLink Trust and finance lease costs paid to NetLink Trust for the lease of exchange buildings.

Net foreign (non-trade) exchange loss arose mainly from revaluation of net monetary assets on a weaker US Dollar compared to a year ago.

Taxation

	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012	2011	Chge	2012	2011	Chge
	S$ m	S$ m	%	S$ m	S$ m	%
Taxation [1]						
Current and deferred taxes **(a)**	48	36	33.3	162	159	2.0
Withholding taxes on dividend income from associates [2]	-	-	-	77	67	15.0
Tax benefit of inter-company interest expense	(20)	(29)	-30.8	(68)	(93)	-26.9
Total	**28**	**7**	**283.8**	**170**	**132**	**28.9**
Effective tax rates based on :						
Singapore reported profit before tax				***14.9%***	***12.2%***	
Profit before tax				**1,146**	**1,081**	
Exclude :						
Net exceptional gain				(113)	(34)	
Net foreign exchange loss/ (gain) (non-trade)				13	(4)	
FRS 39 fair value adjustments				(2)	*	
Adjusted pre-tax profit **(b)**				**1,045**	**1,043**	
Effective tax rate **(a)/ (b)**				***15.5%***	***15.2%***	
Applicable statutory tax rate in the period				***17.0%***	***17.0%***	

Notes:

(1) Comparatives have been restated to include withholding taxes on dividend income from associates, consistent with the current period.

(2) Withholding taxes are deducted at source when dividends are remitted by the overseas associates. For accounting purpose, the dividend income and related withholding taxes are accrued when declared by the associates. Dividend income has no impact on the income statement of the Group as they are eliminated at Group. The cash inflows upon the receipt of dividend are shown in **Section IV**.

The increase in tax expense in the quarter resulted from lower deferred tax credit as a result of lower inter-company interest expense. In addition, the corresponding quarter last year included one-off tax credits on the finalisation of prior years' tax assessments.

SECTION II : SINGAPORE

SINGAPORE CASH FLOW AND CAPITAL EXPENDITURE

	Quarter			Nine Months		YOY
	31 Dec	31 Dec	30 Sep	31 Dec		Chge
	2012	2011	2012	2012	2011	
	S$ m	S$ m	S$ m	S$ m	S$ m	%
Net cash inflow from operating activities						
Profit before tax	**340**	**375**	**337**	**1,146**	**1,081**	**6.0**
Non-cash items	202	155	206	493	541	-9.0
Operating cash flow before working capital changes	542	530	543	1,639	1,622	1.0
Changes in operating assets and liabilities	111	49	131	42	(66)	nm
	653	**579**	**674**	**1,681**	**1,556**	**8.0**
Cash paid to employees under performance share plans	-	(1)	-	(3)	(1)	135.7
Tax paid on operating activities	(55)	(75)	(61)	(121)	(195)	-38.0
Operating cash flow	**599**	**503**	**612**	**1,557**	**1,360**	**14.5**
Net cash (outflow)/ inflow for investing activities						
Net loan to STAI from Optus [1]	-	1,328	108	315	1,971	-84.0
Withholding tax paid on interest received on inter-company loans	-	(81)	(11)	(31)	(89)	-64.8
Payment for purchase of subsidiaries, net of cash acquired	-	-	(29)	(380)	-	nm
Payment for purchase of property, plant and equipment	(190)	(229)	(213)	(545)	(567)	-3.9
Advance payment for purchase of C2C submarine cable capacity	-	-	-	-	(10)	nm
Drawdown of prepaid C2C submarine cable capacity	-	7	-	-	18	nm
Proceeds from disposal of available-for-sale investments	-	*	1	337	*	nm
Proceeds from disposal of property, plant and equipment	1	3	2	8	575	-98.6
Net investment in associates	-	(321)	(6)	(6)	(895)	-99.3
Investment in available-for-sale investments	(13)	(9)	(11)	(45)	(56)	-20.2
Others *(dividends and interest received etc)*	16	1	3	25	16	59.4
	(187)	**699**	**(156)**	**(322)**	**964**	**nm**
Net cash outflow for financing activities						
Final dividend paid to shareholders	-	-	(1,434)	(1,434)	(1,434)	**
Special dividend paid to shareholders	-	-	-	-	(1,594)	nm
Net (decrease)/ increase in borrowings	(450)	(589)	468	(660)	(130)	406.4
Settlement of swaps for bonds repaid	-	(922)		-	(922)	nm
Net interest paid on borrowings and swaps	(44)	(99)	(29)	(120)	(202)	-40.3
Proceeds from share issue	-	2	-	2	9	-78.8
Purchase of performance shares	(5)	(6)	(8)	(23)	(13)	71.2
Others	*	-	(1)	(1)	*	nm
	(499)	**(1,615)**	**(1,005)**	**(2,236)**	**(4,287)**	**-47.8**
Net decrease in cash balance from Singapore	**(87)**	**(413)**	**(549)**	**(1,000)**	**(1,962)**	**-49.0**
Net decrease in cash balance from Singapore	**(87)**	**(413)**	**(549)**	**(1,000)**	**(1,962)**	**-49.0**
Dividends received from associates	15	96	368	903	782	15.5
Withholding tax paid	-	(8)	(24)	(83)	(70)	18.6
Net dividends received from associates	**15**	**88**	**344**	**820**	**712**	**15.1**
Net decrease in cash and cash equivalents	**(72)**	**(325)**	**(204)**	**(180)**	**(1,250)**	**-85.6**
SingTel cash and cash equivalents at beginning	**694**	**1,271**	**904**	**804**	**2,202**	**-63.5**
Exchange effects on cash and cash equivalents	5	(17)	(5)	4	(23)	nm
SingTel cash and cash equivalents at end	**627**	**929**	**694**	**627**	**929**	**-32.5**
Singapore free cash flow	**408**	**273**	**400**	**1,012**	**793**	**27.6**
Free cash flow from associates' dividends	**15**	**88**	**344**	**820**	**712**	**15.1**
Cash capex to operating revenue	***11%***	***14%***	***13%***	***11%***	***12%***	

Note:
(1) This inter-company loan was eliminated at the Group level.

SECTION II : SINGAPORE

Net cash generated from operating activities grew 19% from a year ago to S$599 million, driven by favourable working capital movements, payments from OpenNet and lower tax payments. As at 31 December 2012, the work-in-progress and receivable balances in respect of the fibre rollout contract with OpenNet totalled S$56 million.

Compared to a quarter ago, operating cash flow decreased 2.2% mainly due to working capital movements.

Cash flows from investing activities mainly comprised capital expenditure of S$190 million which accounted for 11% of operating revenue, down from 14% in the same quarter last year. Major investments included S$83 million for data and fixed network infrastructure, S$41 million for satellite investments and S$28 million for mobile network including the deployment of nationwide 4G network.

With higher operating cash flow, free cash flow for the quarter increased 50% to S$408 million.

Net cash outflow for financing activities for the quarter amounted to S$499 million, comprising the net repayment of borrowings of S$450 million and interest payments of S$44 million.

Including net dividends received from associates of S$15 million, overall cash balance as at 31 December 2012 was at S$627 million.

SINGTEL OPTUS PTY LIMITED

MANAGEMENT DISCUSSION AND ANALYSIS

FINANCIAL HIGHLIGHTS
FOR THE THIRD QUARTER ENDED 31 DECEMBER 2012

- **Operating revenue at A$2.28 billion – down 5.7%.**
- **EBITDA at A$576 million – up 2.6%.**
- **EBITDA margin at 25.2% – up 2.0 percentage points.**
- **Underlying net profit at A$181 million – up 2.7%.**
- **Free cash flow of A$189 million – down 8.9%.**

FOR THE NINE MONTHS ENDED 31 DECEMBER 2012

- **Operating revenue at A$6.76 billion – down 4.4%.**
- **EBITDA stable at A$1.68 billion.**
- **EBITDA margin at 24.9% – up 1.1 percentage points.**
- **Underlying net profit at A$507 million – down 4.9%.**
- **Free cash flow of A$519 million – down 30%.**

	Quarter 31 Dec		YOY Chge	Nine Months 31 Dec		YOY Chge
	2012 A$ m	2011 A$ m	%	2012 A$ m	2011 A$ m	%
Operating revenue	2,283	2,421	-5.7	6,761	7,072	-4.4
EBITDA	576	562	2.6	1,681	1,681	**
EBITDA margin	*25.2%*	*23.2%*		*24.9%*	*23.8%*	
EBIT	288	294	-2.0	833	865	-3.8
Underlying net profit	181	177	2.7	507	533	-4.9
Net profit	160	177	-9.2	480	520	-7.8
Free cash flow	189	207	-8.9	519	741	-29.9

SECTION III : OPTUS

OPTUS SUMMARY INCOME STATEMENTS – Singapore GAAP
For The Third Quarter and Nine Months Ended 31 December 2012

	Quarter 31 Dec 2012 A$ m	Quarter 31 Dec 2011 A$ m	YOY Chge %	Nine Months 31 Dec 2012 A$ m	Nine Months 31 Dec 2011 A$ m	YOY Chge %
Operating revenue	**2,283**	**2,421**	**-5.7**	**6,761**	**7,072**	**-4.4**
Operating expenses	(1,721)	(1,871)	-8.0	(5,118)	(5,428)	-5.7
	562	550	2.2	1,642	1,644	-0.1
Other income	14	12	22.4	39	37	4.9
EBITDA	**576**	**562**	**2.6**	**1,681**	**1,681**	**
- EBITDA margin	***25.2%***	***23.2%***		***24.9%***	***23.8%***	
Share of results of joint ventures	*	*	nm	*	*	nm
EBITDA and share of results of joint ventures	**576**	**562**	**2.6**	**1,681**	**1,681**	**
Depreciation & amortisation	(288)	(268)	7.5	(849)	(816)	4.0
EBIT	**288**	**294**	**-2.0**	**833**	**865**	**-3.8**
Net finance expense	(35)	(39)	-9.6	(109)	(96)	12.9
Profit before exceptional items	**253**	**255**	**-0.8**	**724**	**769**	**-5.9**
Exceptional items	(30)	-	nm	(39)	(18)	116.2
Profit before tax	**223**	**255**	**-12.6**	**685**	**751**	**-8.8**
Tax expense	(63)	(78)	-20.3	(206)	(231)	-10.8
Net profit after tax	**160**	**177**	**-9.2**	**480**	**520**	**-7.8**
Net profit	**160**	**177**	**-9.2**	**480**	**520**	**-7.8**
Exclude:						
Exceptional items	(30)	-	nm	(39)	(18)	116.2
Deferred tax on exceptional items	9	-	nm	12	5	114.8
Underlying net profit	**181**	**177**	**2.7**	**507**	**533**	**-4.9**

Optus Mobile results have been disclosed as a division, consistent with general industry practice. Optus fixed line revenue have been presented in accordance with the organisational structure by customer segments.

SECTION III : OPTUS

REVIEW OF OPTUS OPERATING PERFORMANCE
For The Third Quarter Ended 31 December 2012

Optus is restructuring its business to drive sustainable profit growth and position itself to capitalise on mobile data revenue growth. For this quarter, Optus reported an expansion in margin of 2 percentage points and EBITDA growth of 2.6% despite operating revenue decline of A$138 million or 5.7%.

The revenue decline was attributed to various factors. Mobile incoming revenue fell A$47 million from the mandated reduction in the mobile termination rate from 9 cents to 6 cents per minute from 1 January 2012. Equipment sales decreased A$43 million from lower shipment volumes as device subsidies were reduced. The service credits associated with the device repayment plans implemented last year also reduced revenue by A$28 million.

The lower revenues have not adversely impacted EBITDA as the mandated reduction in mobile termination rate reduced traffic costs, the equipment sales delivered lower margins and the service credits under the device repayment plans were offset by deferral of device subsidy cost related to these plans in the quarter.

The restructuring of Optus includes:

- Investing in the mobile network to improve the customer experience, particularly data services. Optus now provides 4G coverage in all major capital cities and the U900 spectrum migration program has improved 3G in building coverage in major capital cities.
- Investment in both branded retail distribution and on line capabilities and exiting non branded distribution. Optus will increase its branded retail footprint while the total retail footprint will significantly reduce from the exiting of the Telechoice and Allphones channels from March 2013 and August 2013 respectively.
- Workforce restructuring to deliver ongoing productivity improvements. Compared to a year ago, the number of employees has declined 962 or 9.9%, with a headcount reduction of 305 during the quarter.
- A continuing review of the Optus brand portfolio to ensure Optus supported brands are complementary. The review has resulted in the termination of the Boost agency arrangement and the announcement to integrate the Virgin Mobile business within the Optus operating structure.
- Cost management and optimisation of device subsidies with reductions in prepaid and wireless broadband products. Postpaid unit subscriber acquisition costs also declined 7% compared to the same quarter last year.

In Business and Wholesale fixed, EBITDA declined A$2 million on lower revenues compared to the same quarter last year as higher Satellite revenue was offset by lower voice and Data and IP revenue. EBITDA margin remained stable.

In the Consumer fixed business, lower ARPU from discounted broadband plans has resulted in on-net revenue declining by 3.5%. EBITDA increased by 4.9% from reduced traffic cost due to mobile termination rate reduction and lower operating expenses. On-net broadband customers totalled 993,000 as at 31 December 2012 and price revisions were made during the quarter.

Optus' overall EBITDA grew 2.6% to A$576 million.

SECTION III : OPTUS

EBIT declined 2.0% or A$6 million on higher depreciation and amortisation charges from increased investments in the mobile network and amortisation charges for the Vividwireless spectrum acquired in the first quarter of this financial year.

Net finance expense was down A$4 million year-on-year due to higher capitalised interest relating to the investment in the Optus10 satellite.

Net profit for the quarter declined 9.2% to A$160 million. Net profit included the one-off A$30 million of ex-gratia charges from workforce restructuring in the quarter.

Free cash flow generated in the quarter was A$189 million, down A$18 million from the same quarter last year. Operating cash flow was A$8 million higher than the same quarter last year, but was offset by higher capital expenditure.

For The Nine Months Ended 31 December 2012

For the nine months under review, Optus' operating revenue was down 4.4%. The lower revenue reflected lower equipment sales, the mandated reduction in the mobile termination rates from 1 January 2012 and the service credits associated with the device repayment plans offered since October 2011.

EBITDA was stable at A$1.68 billion.

Underlying net profit was lower by 4.9% on higher depreciation and amortisation charges and net finance expense.

SECTION III : OPTUS

SEQUENTIAL QUARTERLY RESULTS

Results for the current quarter compared to the preceding quarter ended 30 September 2012 were as follows:

	Quarter		
	31 Dec 2012 A$ m	30 Sep 2012 A$ m	QOQ Chge %
Operating revenue	**2,283**	**2,239**	2.0
Operating expenses	(1,721)	(1,691)	1.8
EBITDA	**576**	**560**	**2.9**
EBITDA margin	***25.2%***	***25.0%***	
Mobile	*26%*	*26%*	
Business & Wholesale fixed	*26%*	*25%*	
Consumer & SMB fixed	*19%*	*17%*	
Profit before exceptional items and tax	**253**	**239**	**6.0**
Underlying net profit	**181**	**164**	**10.4**
Free cash flow	**189**	**281**	**-32.8**

Operating revenue grew 2.0% in the current quarter due to seasonally higher Mobile revenue, while EBITDA improved 2.9% to A$576 million.

Underlying net profit was up 10% on higher EBITDA.

Free cash flow was lower mainly from working capital movements due to the increased take-up of deferred handset plans and higher handset inventory.

SECTION III : OPTUS

DIVISIONAL TOTALS

	Quarter 31 Dec 2012 A$ m	Quarter 31 Dec 2011 A$ m	YOY Chge %	Nine Months 31 Dec 2012 A$ m	Nine Months 31 Dec 2011 A$ m	YOY Chge %
Operating revenue by division:						
Mobile	1,501	1,615	-7.1	4,362	4,616	-5.5
Optus Business Fixed	300	316	-5.0	951	965	-1.5
Optus Wholesale Fixed	180	177	1.6	536	533	0.5
Consumer and SMB Fixed	303	316	-4.1	913	963	-5.3
Less inter-divisional revenue (1)	-	(2)	nm	-	(5)	nm
Total	**2,283**	**2,421**	**-5.7**	**6,761**	**7,072**	**-4.4**
EBITDA by division:						
Mobile	394	380	3.6	1,124	1,126	-0.2
Optus Business & Wholesale Fixed	124	126	-1.5	383	386	-0.6
Consumer and SMB Fixed	58	56	4.9	174	170	2.7
Total	**576**	**562**	**2.6**	**1,681**	**1,681**	**
EBITDA margins by division:						
Mobile	*26%*	*24%*		*26%*	*24%*	
Optus Business & Wholesale Fixed	*26%*	*26%*		*26%*	*26%*	
Consumer and SMB Fixed	*19%*	*18%*		*19%*	*18%*	
Total	***25.2%***	***23.2%***		***24.9%***	***23.8%***	

Note:

(1) Inter-divisional revenue represents mobile termination revenue for fixed to mobile calls originating from Optus customers.

In the quarter, mobile revenue comprised 66% of total revenue, down 1 percentage point compared to the same quarter last year. Mobile and Consumer and SMB Fixed increased both EBITDA and EBITDA margin reflecting strong cost control. EBITDA was A$2 million lower in Optus Business and Wholesale Fixed on lower revenues.

SECTION III : OPTUS

OPTUS MOBILE DIVISION

	Quarter 31 Dec 2012 A$ m	Quarter 31 Dec 2011 A$ m	YOY Chge %	Nine Months 31 Dec 2012 A$ m	Nine Months 31 Dec 2011 A$ m	YOY Chge %
Mobile communications revenue [1]						
Outgoing service revenue	960	990	-3.0	2,898	2,953	-1.8
Incoming service revenue	261	302	-13.6	768	856	-10.3
Service revenue	1,221	1,292	-5.5	3,666	3,809	-3.7
Equipment	280	323	-13.4	696	807	-13.8
Total Mobile revenue	**1,501**	**1,615**	**-7.1**	**4,362**	**4,616**	**-5.5**
EBITDA [2]	**394**	**380**	**3.6**	**1,124**	**1,126**	**-0.2**
- EBITDA margin	***26%***	***24%***		***26%***	***24%***	

Key Drivers	Quarter 31 Dec 2012	Quarter 30 Sep 2012	Quarter 31 Dec 2011	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011	YOY Chge %
Number of mobile subscribers (000s)						
Prepaid	4,091	4,127	4,294	4,091	4,294	-4.7
Postpaid [3]	5,475	5,417	5,115	5,475	5,115	7.0
Total	**9,565**	**9,544**	**9,409**	**9,565**	**9,409**	**1.7**
Mobile penetration rate [4]	***ND***	***ND***	***130%***	***ND***	***130%***	
MOUs per subscriber per month [5]						
Prepaid	118	108	102	109	92	18.3
Postpaid	230	231	236	230	233	-1.2
ARPU per month (A$) [6]						
Prepaid	22	23	23	22	23	-2.2
Postpaid	58	59	66	59	66	-10.5
Blended	**43**	**43**	**46**	**43**	**46**	**-6.6**
Data revenue as a % of service revenue						
- total data	***51%***	***51%***	***47%***	***50%***	***46%***	
- non-SMS data	***26%***	***26%***	***21%***	***25%***	***21%***	
Market share - total [4]	***ND***	***ND***	***31.7%***	***ND***	***31.7%***	
Retail postpaid churn rate per month [7]	***1.8%***	***1.6%***	***1.7%***	***1.6%***	***1.6%***	
% users through wholesale [8]	***16%***	***15%***	***12%***	***16%***	***12%***	
Acquisition cost per subscriber	**A$166**	**A$163**	**A$180**	**A$169**	**A$202**	

Notes:

(1) Includes international outgoing and international incoming revenue.
(2) In calculating divisional EBITDA, shared costs have been allocated using cost allocation methodologies.
(3) Includes bundled telephony and broadband products delivered over the 3G and 4G network.
(4) Penetration and subscriber market share are estimated by Optus based on published data.
(5) Based on average customers, calculated as the simple average of opening and closing customers. MOU includes outgoing minutes only. This calculation is based on customers with voice plan only – i.e. it excludes customers with only wireless broadband.
(6) Based on average customers, calculated as the simple average of opening and closing customers. Excludes equipment revenue.
(7) Churn calculation includes subscriber churn from Optus, Virgin Mobile and other Optus subsidiaries' subscribers but excludes customers transferring from postpaid to prepaid.
(8) From the September 2012 quarter wholesale customer numbers include Vividwireless customers.

SECTION III : OPTUS

Optus reported an increase in Mobile EBITDA and margin despite lower operating revenue reflecting Optus' focus on restructuring its cost base. Acquisition cost per subscriber declined 8% from the corresponding quarter last year to A$166 as a result of lower device subsidies, particularly in postpaid.

The lower service revenue was due to the mandated decline in mobile termination rates and service credits associated with the device repayment plans introduced from October 2011. Excluding the impact of service credits associated with the device repayment plans, outgoing mobile service revenue declined 1 per cent year-on-year.

Postpaid customers increased 58,000 this quarter with postpaid comprising 57% of the total base, up 3 percentage points from a year ago.

The decline in the prepaid customer base of 36,000 was due to higher churn from prepaid wireless broadband products.

Incoming service revenue declined 14% year-on-year driven by lower mobile termination rates.

Blended ARPU was stable at A$43 compared to the preceding quarter. Postpaid ARPU declined by A$8 compared to the same quarter last year reflecting lower mobile termination rates and service credits associated with device repayment plans. Excluding the impact of the decline in mobile termination rates and service credits, postpaid ARPU declined by 7% due to lower roaming revenues and higher churn.

SMS and other data revenue was at 51% of ARPU, up 4% from a year ago and stable compared to the preceding quarter. The proportion of non-SMS data revenue (including premium content SMS) was at 26% of ARPU, up 21% from a year ago and stable compared to the preceding quarter.

The sustained demand for smartphones and competitive cap plans continued to increase the penetration of capped plans into the base. A total of 97%[3] of new and recontracted postpaid customers chose capped plans this quarter. Approximately 73% of the total Optus postpaid mobile base were on capped plans as at 31 December 2012, up from 72% a year ago.

Optus continued to make significant investments to enhance the coverage, quality and performance of the Open Network[4]. In November, Optus extended its 4G coverage to all major capital cities. The 3G network performance, particularly in-building coverage, has been enhanced with over 4,000 sites upgraded under the U900 spectrum migration program resulting in 3G in-building coverage improving across all major capital cities.

The LTE roll-out and the U900 spectrum migration programs are lifting network capacity and providing customers with greater depth of signals in more places, including better indoor coverage, and delivering higher speed mobile data services. This ensures that Optus remains ahead of the rising demand for mobile data.

---

[3] These cap penetration metrics exclude customers on Optus' capped plans offered through Optus wholesale service providers. Including these customers, the percentage of total Optus postpaid customers on capped plans as at 31 December 2012 was 84% (September 2012: 84%), with 93% of total new and recontracted customers choosing capped plans in this quarter (September 2012: 93%).

[4] This refers to Optus' mobile network which encompasses the 3G dual band, 3G single band and 2G mobile networks as well as the 4G network launched this financial year.

SECTION III : OPTUS

To date, the Open Network exceeds 97 per cent of the population for both voice and data coverage. With the continuing significant investment, Optus is the only carrier capable of challenging the incumbent telco's network on both coverage and speed.

SECTION III : OPTUS

OPTUS BUSINESS & WHOLESALE FIXED DIVISIONS

	Quarter 31 Dec		YOY Chge	Nine Months 31 Dec		YOY Chge
	2012 A$ m	2011 A$ m	%	2012 A$ m	2011 A$ m	%
Business revenue						
Voice	93	98	-5.1	287	302	-5.0
Data and IP	108	117	-8.4	328	353	-7.1
ICT and Managed Services	100	101	-0.9	336	310	8.3
Total Business fixed revenue	**300**	**316**	**-5.0**	**951**	**965**	**-1.5**
Wholesale revenue						
Domestic Voice	31	31	-	91	93	-1.7
International Voice	4	4	-6.7	12	12	0.8
Data and IP	60	63	-5.2	178	191	-7.2
Satellite	85	78	8.3	254	237	7.6
Total Wholesale fixed revenue	**180**	**177**	**1.6**	**536**	**533**	**0.5**
Total Business & Wholesale fixed revenue	**480**	**493**	**-2.6**	**1,486**	**1,498**	**-0.8**
EBITDA (1)	**124**	**126**	**-1.5**	**383**	**386**	**-0.6**
- EBITDA margin	***26%***	***26%***		***26%***	***26%***	

Key Drivers	Quarter			Nine Months		YOY Chge
	31 Dec 2012	30 Sep 2012	31 Dec 2011	31 Dec 2012	31 Dec 2011	%
Business voice minutes (m min)	1,250	1,293	1,250	3,815	3,905	-2.3
Wholesale domestic voice minutes (m min)	983	1,043	942	3,051	2,722	12.1
As at end of period:						
Buildings connected (2)	18,003	17,984	17,890	18,003	17,890	0.6

Notes:

(1) In calculating divisional EBITDA, shared costs have been allocated using cost allocation methodologies.

(2) Directly connected buildings include all connections via all access media - fibre, DSL, fixed wireless, satellite and leases.

Total Business fixed revenue declined 5.0% mainly from lower voice and Data and IP revenues reflecting the impact of competition and the decline in legacy data products.

Wholesale fixed revenue increased 1.6%. Satellite revenue rose 8% as a result of the higher take up of V Sat services under the NBN Interim Satellite agreement, partly offset by a decline in Data and IP revenues driven by price competition and the exit of unprofitable off-net services.

EBITDA declined A$2 million on lower revenues while EBITDA margin remained stable.

SECTION III : OPTUS

OPTUS CONSUMER AND SMB FIXED DIVISION

	Quarter 31 Dec 2012 A$ m	Quarter 31 Dec 2011 A$ m	YOY Chge %	Nine Months 31 Dec 2012 A$ m	Nine Months 31 Dec 2011 A$ m	YOY Chge %
On-net						
Voice	126	127	-0.8	372	390	-4.5
Broadband	106	114	-7.2	327	348	-6.1
Pay TV	19	19	1.6	58	57	1.7
Consumer Fixed on-net	**252**	**261**	**-3.5**	**757**	**795**	**-4.8**
Off-net						
Consumer Fixed off-net	**8**	**11**	**-33.0**	**25**	**37**	**-33.1**
Consumer Fixed revenue	**259**	**272**	**-4.7**	**782**	**832**	**-6.0**
SMB						
Voice	31	30	3.3	93	91	2.4
Data and IP	12	13	-8.2	38	40	-6.9
SMB fixed revenue	**43**	**43**	**-0.5**	**130**	**131**	**-0.5**
Total Consumer & SMB fixed revenue	**303**	**316**	**-4.1**	**913**	**963**	**-5.3**
EBITDA (1)	**58**	**56**	**4.9**	**174**	**170**	**2.7**
- EBITDA margin	***19%***	***18%***		***19%***	***18%***	

Key Drivers	Quarter 31 Dec 2012	Quarter 30 Sep 2012	Quarter 31 Dec 2011	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011	YOY Chge %
On-net ARPU (A$) (2)						
Voice	52	50	50	51	51	-1.4
Broadband	44	45	48	45	49	-7.0
Telephony customers ('000)						
HFC (3)	491	498	496	491	496	-1.0
ULL (4)	519	526	511	519	511	1.5
On-net	**1,009**	**1,024**	**1,007**	**1,009**	**1,007**	**0.2**
Resale	32	34	42	32	42	-24.9
Long distance only	6	6	8	6	8	-20.8
Off-net	**38**	**40**	**50**	**38**	**50**	**-24.4**
HFC bundling rate (5)	*91%*	*91%*	*88%*	*91%*	*88%*	
HFC penetration	***35%***	***36%***	***35%***	***35%***	***35%***	
Internet customers (000s)						
On-net						
HFC broadband	432	437	426	432	426	1.5
ULL broadband (4)	529	534	507	529	507	4.4
Business grade broadband (6)	31	31	32	31	32	-2.2
	993	1,001	965	993	965	2.9
Off-net						
Broadband	16	18	25	16	25	-34.7
Broadband subtotal	**1,009**	**1,020**	**989**	**1,009**	**989**	**2.0**
Dial-up	13	15	21	13	21	-36.8
Total Internet customers	**1,022**	**1,034**	**1,011**	**1,022**	**1,011**	**1.1**

SECTION III : OPTUS

Notes:

(1) In calculating divisional EBITDA, shared costs have been allocated using cost allocation methodologies.
(2) Per month, based on average HFC and ULL customers.
(3) Includes all customers who take local telephony over the HFC network, and customers who take one or more of pay TV or cable internet services over the HFC network.
(4) Include wholesale ULL subscribers.
(5) Based on customers who are receiving a "bundled benefit" from taking a package of products (local telephony plus at least one of broadband, dial-up internet or pay TV).
(6) Revenue associated with the business grade retail broadband customers is included within Optus Business fixed segment.

On-net broadband customers increased 2.9%, however Consumer fixed on-net revenue declined by 3.5% as growth in on-net broadband customers was offset by lower ARPU. The ARPU declines were due to the discounted bundled plans. In mid-October 2012, a new range of simplified fixed broadband and phone plans were launched, and price adjustments were made on 1 November 2012.

As at 31 December 2012, Optus had 519,000 ULL customers, down 7,000 from a quarter ago but up 8,000 from a year ago.

As Optus continued to exit fixed resale services, Consumer off-net revenue declined 33% and contributed to an overall decline of 4.7% for Consumer fixed revenue. This quarter, on-net revenue comprised 97% of overall Consumer fixed revenue, up from 96% a year ago.

EBITDA increased by A$2 million with EBITDA margin improving one percentage point compared to the same quarter last year due to lower traffic expenses from reduced mobile termination rates.

SECTION III : OPTUS

OPTUS OPERATING EXPENSES
(Before Depreciation and Amortisation)

	Quarter 31 Dec 2012 A$ m	Quarter 31 Dec 2011 A$ m	YOY Chge %	Nine Months 31 Dec 2012 A$ m	Nine Months 31 Dec 2011 A$ m	YOY Chge %
Interconnect	363	388	-6.4	1,083	1,139	-4.9
Outpayments & other leases	41	54	-23.6	130	160	-18.8
Traffic expenses	405	442	-8.5	1,213	1,299	-6.6
Selling & administrative	619	672	-7.8	1,878	2,046	-8.2
Cost of sales	407	455	-10.5	1,118	1,197	-6.6
Staff costs	284	295	-3.6	889	851	4.5
Repair & maintenance and others	54	53	3.0	162	166	-2.6
Capitalisation of costs (1)	(48)	(45)	6.6	(141)	(131)	7.6
Total	**1,721**	**1,871**	**-8.0**	**5,118**	**5,428**	**-5.7**
As a percentage of operating revenue						
Traffic expenses	18%	18%		18%	18%	
Selling & administrative	27%	28%		28%	29%	
Cost of sales	18%	19%		17%	17%	
Staff costs	12%	12%		13%	12%	
Repair & maintenance and others	2%	2%		2%	2%	
Capitalisation of costs (1)	-2%	-2%		-2%	-2%	
	75%	**77%**		**76%**	**77%**	

	Quarter 31 Dec 2012	Quarter 30 Sep 2012	Quarter 31 Dec 2011	Nine Months 31 Dec 2012	Nine Months 31 Dec 2011	YOY Chge %
Staff statistics						
Number of employees, at end of period	8,764	9,069	9,726	8,764	9,726	-9.9
Average number of employees	8,927	9,086	9,821	9,181	9,961	-7.8
Revenue per employee (A$'000) (2)	256	246	247	736	710	3.7

Notes:
(1) Capitalisation relates primarily to staff costs.
(2) Based on average employee numbers.

Total operating expenses decreased by 8.0% year-on-year, driven by lower traffic expenses, selling and administrative expenses, cost of sales, and staff costs.

Traffic expenses declined 8.5% due to lower interconnect costs from the mandated decline in mobile voice termination rates and a decline in outpayment costs.

Selling and administrative expenses declined 7.8% from lower handset subsidies and lower advertising and promotion spend.

Cost of sales declined 11% due to lower handset sales.

Staff costs decreased 3.6% reflecting the impact of workforce restructuring over the course of the period.

SECTION III : OPTUS

OTHER INCOME

	Quarter 31 Dec		YOY Chge	Nine Months 31 Dec		YOY Chge
	2012 A$ m	2011 A$ m	%	2012 A$ m	2011 A$ m	%
Sublease income	10	10	-5.8	31	31	1.0
Foreign exchange losses	*	(2)	-93.3	(2)	(6)	-69.5
Other	5	3	58.6	10	12	-20.2
Total	**14**	**12**	**22.4**	**39**	**37**	**4.9**

Other income was higher this quarter from a one-off refund of stamp duty and lower foreign currency losses were recorded this quarter compared to the same quarter last year.

OTHER INCOME STATEMENT ITEMS

Depreciation and Amortisation

	Quarter 31 Dec		YOY Chge	Nine Months 31 Dec		YOY Chge
	2012 A$ m	2011 A$ m	%	2012 A$ m	2011 A$ m	%
Depreciation of property, plant and equipment	265	249	6.3	783	755	3.7
Amortisation	23	19	23.7	66	61	7.9
	288	**268**	**7.5**	**849**	**816**	**4.0**
Depreciation as a percentage of operating revenue	***12%***	***10%***		***12%***	***11%***	

Depreciation and amortisation charges increased against the same period last year driven by the increased investment in the mobile networks and amortisation charges for the Vividwireless spectrum acquired in June 2012.

SECTION III : OPTUS

Net Finance Expense

	Quarter 31 Dec 2012 A$ m	Quarter 31 Dec 2011 A$ m	YOY Chge %	Nine Months 31 Dec 2012 A$ m	Nine Months 31 Dec 2011 A$ m	YOY Chge %
Interest expense	40	40	**	122	106	14.7
Interest capitalised	(4)	(1)	260.0	(9)	(2)	416.7
	37	39	-6.9	113	105	7.8
Interest income	(2)	(2)	13.6	(7)	(13)	-46.0
Net interest expense	**34**	**37**	**-8.1**	**106**	**92**	**15.2**
Other finance costs						
Unwinding of discounts, incl adjs	1	2	-43.8	3	4	-37.8
Revaluation loss of forex contracts	*	*	nm	*	*	nm
Total	**35**	**39**	**-9.6**	**109**	**96**	**12.9**

Net finance expense was down A$4 million year-on-year with higher capitalised interest on the investment in the Optus10 satellite.

Taxation

	Quarter 31 Dec 2012 A$ m	Quarter 31 Dec 2011 A$ m	YOY Chge %	Nine Months 31 Dec 2012 A$ m	Nine Months 31 Dec 2011 A$ m	YOY Chge %
Optus' Australian income tax expense	71	76	-7.1	216	232	-6.9
Share of joint venture income tax expense	1	3	-57.7	1	4	-70.3
Exceptional Item	(9)	-	nm	(12)	(5)	114.8
	63	**78**	**-20.3**	**206**	**231**	**-10.8**

The income tax expense reflected primarily the Australian statutory tax rate of 30% together with variations between accounting and taxable income. Taxation expense in the quarter included Optus' share of tax relating to its interest in Pacific Carriage Holdings Limited[5] and the tax impact of exceptional items.

[5] Part of Southern Cross Cable network.

SECTION III : OPTUS

CASH FLOW AND CAPITAL EXPENDITURE

	Quarter			Nine Months		YOY
	31 Dec 2012 A$ m	31 Dec 2011 A$ m	30 Sep 2012 A$ m	31 Dec 2012 A$ m	31 Dec 2011 A$ m	Chge %
Net cash inflow from operating activities						
Profit before tax	**223**	**255**	**239**	**685**	**751**	**-8.8**
Non-cash items	326	309	323	963	918	4.9
Operating cash flow before working capital changes	549	564	561	1,648	1,669	-1.3
Changes in operating assets and liabilities	(143)	(71)	(2)	(268)	(73)	267.8
Net tax refund/(paid)	57	(39)	(8)	10	(78)	nm
	462	**454**	**551**	**1,390**	**1,519**	**-8.4**
Net cash outflow from investing activities						
Purchases of property, plant and equipment	(273)	(247)	(271)	(871)	(778)	12.0
Purchase of subsidiary, net of cash received	(4)	-	-	(228)	-	nm
Loan to STAI	-	(1,020)	(83)	(245)	(1,070)	-77.1
Others	(35)	(37)	(20)	(97)	(59)	65.2
	(312)	**(1,303)**	**(373)**	**(1,440)**	**(1,906)**	**-24.4**
Net cash (outflow)/ inflow from financing activities						
Net (decrease)/increase in bank borrowings	(95)	974	(360)	(75)	974	nm
Repayment to STAI	-	-	-	-	(432)	nm
Purchase of SingTel shares	-	-	-	(7)	(1)	@
Settlement on behalf of STAI	-	1	-	-	(10)	nm
Finance lease payments (exclude interest)	(2)	(2)	(2)	(5)	(4)	9.3
Net interest paid on borrowings and swaps	(41)	(39)	(39)	(117)	(104)	12.9
	(137)	**934**	**(401)**	**(204)**	**423**	**nm**
Net increase/(decrease) in cash and cash equivalents	**13**	**85**	**(222)**	**(254)**	**36**	**nm**
Cash and cash equivalents at beginning	148	363	370	415	412	0.7
Cash and cash equivalents at end	**161**	**447**	**148**	**161**	**447**	**-64.1**
Free cash flow	**189**	**207**	**281**	**519**	**741**	**-29.9**
Cash capital expenditure to operating revenue	***12%***	***10%***	***12%***	***13%***	***11%***	

Operating cash flow was A$8 million higher than the same quarter last year. The increased operating cash flow was due to higher EBITDA and net tax refunds partially offset by one off workforce restructuring costs and higher working capital. Increases in working capital are due to higher receivables from the increased take-up of deferred handset plans and higher inventory.

Cash capital expenditure represented 12% of operating revenue, up from 10% in the same quarter last year reflecting continued mobile investments during the quarter.

With higher capital expenditure, free cash flow declined A$18 million or 8.9% compared to the same quarter last year.

SECTION III : OPTUS

Capital expenditure by division

	Quarter 31 Dec 2012 A$ m	Quarter 31 Dec 2011 A$ m	YOY Chge %	Nine Months 31 Dec 2012 A$ m	Nine Months 31 Dec 2011 A$ m	YOY Chge %
Mobile	176	125	41.0	499	424	17.7
Business & Wholesale fixed	41	58	-28.5	186	137	35.5
Consumer & SMB fixed	22	19	15.5	51	52	-1.9
Other	34	45	-24.6	135	165	-18.1
Total	**273**	**247**	**10.7**	**871**	**778**	**12.0**

During the quarter, Optus increased its investment to deliver quality mobile network coverage and performance in Australia, investing 64% of total capital expenditure on mobile. Mobile capital expenditure was largely incurred on the U900 upgrade and LTE programs in order to increase speed, capacity and coverage to support the growing demand for voice and data services.

In Optus Business and Wholesale fixed division, capital expenditure was down from the same quarter last year due to the timing of milestone payments for the new Optus10 satellite

In the Consumer and SMB fixed division, capital expenditure was higher due to the phasing of customer connections and new product development, with year to date spend stable.

Other capital expenditure was incurred to upgrade core IT systems, facilities and network infrastructure. The capital expenditure was down from the same quarter last year due to lower facilities and IT enterprise spend as well as the acquisition of additional Southern Cross capacity in the last corresponding quarter.

SECTION IV: ASSOCIATES / JOINT VENTURES

FINANCIAL HIGHLIGHTS
FOR THE THIRD QUARTER ENDED 31 DECEMBER 2012

- **Associates' pre-tax contributions grew 2.2%, negatively impacted by steep depreciation of the Indonesian Rupiah and the Indian Rupee.**
- **Strong operating results from Telkomsel and AIS offset Airtel's weaker results.**
- **On a post-tax basis, earnings from associates up 1.3% at S$331 million and contributed 38% to the Group's underlying net profit, up 1 percentage point from a year ago.**
- **If the regional currencies were held constant from a year ago, pre-tax contributions and post-tax contributions from the associates would have increased 12% and 10% respectively.**
- **The Group's combined mobile customer base[6] was up 1.0% or 4.5 million in the quarter to 473 million. On a proportionate share basis, the increase was 1.0% from a quarter ago to 167 million. Year-on-year, the mobile customer base was up 9.0% or 39.2 million.**

FOR THE NINE MONTHS ENDED 31 DECEMBER 2012

- **Group's share of pre-tax profits up 5.7% to S$1.57 billion.**
- **Post-tax profit contributions from associates up 5.6% at S$1.10 billion.**
- **If the regional currencies had remained stable from the corresponding period, ordinary pre-tax contributions would have been up 14% while post-tax contributions would have grown 13%.**

[6] Combined mobile customer base here refers to the total number of mobile customers in SingTel, Optus and the regional mobile associates.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Pre-tax profit contribution	Equity Int %	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
Regional mobile associates							
Telkomsel	35.0						
- operating results		251	232	7.9	770	679	13.3
- fair value losses		(1)	(6)	-86.9	(8)	(10)	-16.5
		250	226	10.5	762	670	13.8
AIS	23.3	105	84	24.0	317	240	32.4
Bharti Telecom / Bharti Airtel ("Airtel")	32.3						
- operating results (India, Bangladesh and Sri Lanka - "South Asia")		130	168	-22.5	407	563	-27.7
- operating results (Africa)		37	25	49.2	100	86	15.9
- net finance costs		(79)	(65)	21.1	(226)	(202)	12.3
- fair value (losses) / gains		(18)	1	nm	(8)	(35)	-77.8
		70	128	-45.7	273	413	-33.9
Globe [(2)]	47.3						
- operating results		30	37	-19.0	151	139	8.5
- fair value gains / (losses)		1	*	nm	3	(5)	nm
		31	37	-17.0	153	135	14.0
PBTL [(3)]	45.0						
- operating results		-	(6)	nm	-	(16)	nm
- fair value losses		-	(5)	nm	-	(6)	nm
		-	(11)	nm	-	(22)	nm
Warid [(4)]	30.0						
- operating results		-	(12)	nm	(12)	(35)	-66.7
- fair value losses		-	(4)	nm	(7)	(7)	-4.4
		-	(15)	nm	(18)	(42)	-56.5
		455	**449**	**1.2**	**1,487**	**1,393**	**6.8**
Other SingTel associates							
Singapore Post	25.6	13	13	-3.1	35	35	-0.3
Southern Cross	40.0	10	12	-16.3	30	34	-12.0
Others		8	1	@	13	12	10.8
SingTel share of ordinary results (pre-tax)		**486**	**475**	**2.2**	**1,566**	**1,474**	**6.2**
Optus share of ordinary results (pre-tax)		*****	*****	**nm**	*****	*****	**nm**
Group share of ordinary results (pre-tax)		**486**	**475**	**2.2**	**1,566**	**1,474**	**6.2**
Exceptional item ("EI")							
PBTL - write back of selling expenses and other provisions no longer required		-	-	-	-	7	nm
Group share of EI		**-**	**-**	**-**	**-**	**7**	**nm**
SingTel share of pre-tax profit [(2)]		**486**	**475**	**2.2**	**1,566**	**1,481**	**5.7**
Optus share of pre-tax profit		*****	*****	**nm**	*****	*****	**nm**
Group share of pre-tax profit [(2)]		**486**	**475**	**2.2**	**1,566**	**1,481**	**5.7**

Notes:

(1) The accounts of the associates are prepared based on local GAAP. Where applicable, the accounting policies of the associates have been restated for compliance with the Group's accounting policies.

(2) Share of results for the nine months and third quarter ended 31 December 2012 excluded the Group's share of Globe's accelerated depreciation arising from its network modernisation and IT transformation program which has been classified as an exceptional item of the Group.

(3) The Group ceased to equity account for the losses of PBTL from 1 April 2012 as PBTL's carrying value was nil as at 31 March 2012.

(4) The Group reclassified from 1 July 2012 its 30% equity interest in Warid as "Asset Held for Sale" upon a plan approved by the Board, and equity accounting has ceased from the date of reclassification.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Post-tax profit contribution	Quarter 31 Dec				YOY Chge	Nine Months 31 Dec				YOY Chge
	2012		2011			2012		2011		
	S$ m	% (1)	S$ m	% (1)	%	S$ m	% (1)	S$ m	% (1)	%
Regional mobile associates										
Telkomsel	185	21	169	19	9.4	568	22	500	19	13.7
AIS	79	9	58	6	36.9	242	9	164	6	47.7
Airtel										
- ordinary results (South Asia)	59		104		-43.4	259		364		-28.8
- ordinary results (Africa)	(38)		(21)		79.2	(128)		(85)		51.0
- exceptional item	-		-		-	-		(5)		nm
	21	2	83	9	-74.9	131	5	274	10	-52.3
Globe (2)	21	2	26	3	-17.6	107	4	94	4	14.5
PBTL (3)										
- ordinary results	-		(11)		nm	-		(22)		nm
- exceptional item	-		-		-	-		7		nm
	-	-	(11)	(1)	nm	-	-	(15)	(1)	nm
Warid (4)	-	-	(15)	(2)	nm	(18)	(1)	(42)	(2)	-56.4
	305	**35**	**308**	**34**	**-1.1**	**1,031**	**39**	**975**	**37**	**5.7**
Other SingTel associates	28	3	22	2	25.8	69	3	71	3	-1.8
SingTel share of post-tax profit (2)	**333**	**38**	**330**	**37**	**0.7**	**1,100**	**42**	**1,045**	**39**	**5.2**
Optus share of post-tax profit	**(1)**	**	**(3)**	**	**-57.6**	**(1)**	**	**(5)**	**	**-71.4**
Group share of post-tax profit (2)	**331**	**38**	**327**	**37**	**1.3**	**1,098**	**42**	**1,040**	**39**	**5.6**

Notes:

(1) The above table shows the post-tax profit contribution of the associates to the Group's underlying net profit.

(2) Share of results for the nine months and third quarter ended 31 December 2012 excluded the Group's share of Globe's accelerated depreciation arising from its network modernisation and IT transformation program which has been classified as an exceptional item of the Group.

(3) The Group ceased to equity account for the losses of PBTL from 1 April 2012 as PBTL's carrying value was nil as at 31 March 2012.

(4) The Group reclassified from 1 July 2012 its 30% equity interest in Warid as "Asset Held for Sale" upon a plan approved by the Board, and equity accounting has ceased from the date of reclassification.

	Quarter 31 Dec		YOY Chge	Nine Months 31 Dec		YOY Chge
	2012 S$ m	2011 S$ m	%	2012 S$ m	2011 S$ m	%
SingTel share of associates' tax	(153)	(145)	5.5	(466)	(436)	7.0
Optus share of associates' tax	(1)	(3)	-57.6	(1)	(5)	-71.4
Group share of associates' tax (a)	**(154)**	**(148)**	**4.1**	**(467)**	**(440)**	**6.1**
Group share of pre-tax results (b)	**486**	**475**	**2.2**	**1,566**	**1,481**	**5.7**
Effective tax rate (a)/(b)	***31.8%***	***31.2%***		***29.8%***	***29.7%***	

The Group's share of associates' pre-tax profits grew 2.2% against the same quarter last year despite steep depreciation of the Indonesian Rupiah and the Indian Rupee. The Indonesian Rupiah declined a significant 13% while the Indian Rupee fell a steep 12% from the corresponding quarter. Excluding currency translation impact, associates' pre-tax contributions would have grown 12%.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Telkomsel and AIS performed strongly with increases in revenue and EBITDA underpinned by robust customer and data growth. Globe's service revenue reached another quarterly high on sustained growth momentum in mobile and broadband. Its EBITDA, however, was down this quarter on higher marketing, subsidies and service costs.

Operating revenue at Airtel's South Asia operations increased 8% while its EBITDA was flat on higher network and access charges. Operating revenue at Airtel Africa was up 7% and EBITDA increased 6%. However, earnings declined due to higher depreciation and spectrum amortisation charges on continued investments in mobile networks, increased financing costs and fair value losses from currency movements.

On a post-tax basis, the associates overall contributed 38% to the Group's underlying net profit, 1 percentage point higher than a year ago.

For the nine months ended 31 December 2012, the Group's share of associates' ordinary pre-tax profits was up 6.2% while share of post-tax profits increased 5.6%. If the regional currencies had remained stable from a year ago, the ordinary pre-tax contributions of the associates would have increased 14% while overall post-tax contributions would have grown 13%.

PT Telekomunikasi Selular ("Telkomsel")

Telkomsel is the leading operator of cellular telecommunications services in Indonesia with over 54,000 radio base stations (including 3G Node B) providing nationwide coverage.

Operating revenue for the current quarter was up a robust 16% year-on-year with growth across voice, SMS and data. The revenue increase was also boosted by higher interconnect SMS revenue following the implementation of SMS interconnect regime in June 2012. EBITDA grew 14% as operating expenses increased 18% on higher operations and maintenance expenses, cost of services and interconnect costs. With lower financing costs on reduced borrowings, the Group's share of Telkomsel's pre-tax operating profit (before fair value adjustments) grew a strong 22% in Indonesian Rupiah terms.

After including the Group's share of fair value losses of S$1 million (Q3 FY2012: S$6 million) and with the significant 13% depreciation of the Indonesian Rupiah against the Singapore Dollar, the Group's overall share of Telkomsel's pre-tax profit was up 11%.

On a post-tax basis, Telkomsel's contribution for the quarter rose 9.4% to S$185 million and comprised 21% of the Group's underlying net profit, up from 19% a year ago.

Compared to the preceding quarter, revenue was up 2%. Operating expenses increased 9% on higher operations and maintenance expenses. As a result, EBITDA declined 4%.

Telkomsel recorded net additions of 3.7 million mobile customers this quarter, compared to 4.2 million in the preceding quarter on promotional activities. Total mobile customer base reached 125 million, up 17% or 18.1 million from a year ago, representing market share of approximately 45.8%.

Telkomsel continued to expand its network, adding approximately 3,300 radio base stations in the quarter, compared to 3,700 in the preceding quarter.

SECTION IV : ASSOCIATES/ JOINT VENTURES

As disclosed in the preceding quarter, the Jakarta Commercial Court at Central Jakarta District Court has accepted the bankruptcy petition filed by PT Prima Jaya Informatika ("**PT Prima**") against Telkomsel in September 2012. Telkomsel filed an appeal against this ruling on 21 September 2012. On 21 November 2012, the Supreme Court granted Telkomsel's appeal and refused the bankruptcy petition from PT Prima. Telkomsel has received the official copy of the decision through the District Court of Central Jakarta on 10 January 2013.

On 31 January 2013, Telkomsel was notified by the court that PT Prima has applied for civil review to the Supreme Court on 29 January 2013. Telkomsel filed its contra memorandum on 7 February 2013. A decision from the Supreme Court is expected in March 2013.

Advanced Info Service ("AIS")

AIS is the largest mobile communications operator in Thailand and is listed on the Stock Exchange of Thailand.

Service revenue (excluding interconnect) grew 9% with growth in both voice and non-voice revenues. In particular, non-voice revenue registered stellar growth of 33% as mobile data continued to rise, driven by more affordable smart devices and growing popularity of social networking. With higher network expenses on capacity and 3G network expansion, EBITDA rose 8%. AIS' pre-tax contribution surged 29% year-on-year in Thai Baht terms after accounting for lower depreciation and amortisation charges and finance costs partially offset by the write-off of obsolete equipment. In Singapore Dollar terms, the Group's share of AIS' pre-tax profit was up 24% to S$105 million, as the Thai Baht declined 4% against the Singapore Dollar.

With lower corporate tax rate in Thailand with effect from January 2012, post-tax contributions rose a higher 37% and contributed 9% to the Group's underlying net profit, up from 6% a year ago.

Against the preceding quarter, AIS' service revenue (excluding interconnection) grew 5% and EBITDA was up 2%.

In the December 2012 quarter, AIS added 420,000 mobile customers, compared to 516,000 in the preceding quarter. Year-on-year, AIS' customer base grew 6.8% or 2.3 million to 35.7 million.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Bharti Telecom Group ("Airtel")

Airtel is listed on the National Stock Exchange and the Stock Exchange, Mumbai and is the first private telecom operator with an 'all India' presence offering mobile services in all 22 licenced circles. Airtel is also a leading integrated telecommunications company with operations in 20 countries across Asia and Africa.

India, Bangladesh and Sri Lanka ("South Asia")

Operating revenue was up 8% from a year ago, mainly driven by the growth in mobile voice traffic of 10% in India while revenue per minute declined 6% on intense competition. Operating expenses rose 12% on higher network related costs partly driven by steep increases in electricity tariffs and diesel prices on an expanded network and increased access charges. Consequently, EBITDA was stable. With higher depreciation and amortisation charges from investments in 3G and LTE, the Group's share of the pre-tax operating profit (before finance costs and fair value adjustments) was down 13% year-on-year in Indian Rupee terms.

South Asia's pre-tax operating profit contribution was down 23% from a year ago to S$130 million as the Indian Rupee weakened by a significant 12% against the Singapore Dollar.

Compared to the preceding quarter, revenue was stable while EBITDA declined 3% on higher network costs.

During the quarter, the local regulator mandated a stringent verification process for first-time activation of services in India. Consequently, the overall industry mobile customer base fell from a quarter ago. Airtel's mobile customer base in India dropped by 4 million this quarter compared to 1.4 million of net reductions in the preceding quarter. As at 31 December 2012, Airtel's mobile customer base in India stood at 182 million of which 6.8 million were 3G customers.

Africa

Airtel offers mobile services in 17 countries across Africa. At end of December 2012, Airtel had launched 3G mobile service across 11 countries and 'Airtel Money' service in 15 countries in Africa.

In Africa, adverse political and economic developments as well as aggressive pricing have resulted in a subdued single-digit market growth.

In US Dollar terms, operating revenue increased 7% year-on-year and would have increased 11% if the local African currencies were held steady against the US Dollar. The higher revenue was driven by a robust 42% increase in mobile voice traffic, partially offset by a 29% decline in revenue per minute on lower tariffs. EBITDA was up 6% to US$300 million.

The Group's share of pre-tax operating profit (before finance costs and fair value adjustments) amounted to S$37 million, up 49% compared to S$25 million in the last corresponding quarter.

Compared to the preceding quarter, operating revenue grew 3% on strong 11% growth in mobile voice traffic driven by increased usage during the festive season. EBITDA was stable, with higher access charges and increased network operations costs.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Mobile customer base grew 3 million in the current quarter to reach 61.7 million as at 31 December 2012, an increase of 21% or 10.7 million from a year ago.

Overall

After including S$79 million of net finance costs (Q3 FY2012: S$65 million) and S$18 million of fair value losses (Q3 FY2012: S$1 million of fair value gain), the Group's share of overall pre-tax profit contribution from Airtel in the quarter amounted to S$70 million, down 46% from a year ago.

Post-tax profit contribution from Airtel, including higher tax expense mainly from the profitable operating companies within Airtel Africa Group, declined by 75% to S$21 million and accounted for 2% of the Group's underlying net profit, 7 percentage points lower than a year ago.

Including mobile customers across operations in 20 countries covering India, Bangladesh, Sri Lanka and across Africa, Airtel's total mobile customer base across all geographies increased 8% or 18.2 million from a year ago to 251 million as at 31 December 2012.

In the quarter, Bharti Infratel Limited ("**BIL**"), a subsidiary of Airtel, raised approximately US$750 million via an Initial Public Offering ("**IPO**") in the India stock market. Post the IPO, Airtel's interest in BIL was reduced from 86.09% to 79.42%, with the resultant gain in dilution of BIL of Rs 16.6 billion (SingTel's share: S$120 million) recognised in equity.

On 8 January 2013, the local regulator, Department of Telecommunications ("**DOT**") issued a demand on Airtel Group for Rs. 52.01 billion (S$1.16 billion)[7] towards levy of one time spectrum charge. The demand included a retrospective charge of Rs. 9.09 billion (S$203 million)[7] for holding GSM spectrum beyond 6.2 Mhz for the period from 1 July 2008 to 31 December 2012 and also a prospective charge of Rs. 42.92 billion (S$958 million)[7] for GSM spectrum held beyond 4.4 Mhz for the period from 1 January 2013, till the expiry of the initial terms of the respective licenses. In the opinion of Airtel, inter-alia, the above demand amounts to alternation of financial terms of the licenses issued in the past. Based on a petition filed by Airtel, the Honorable High Court of Bombay, through its order dated 28 January 2013, has directed the DoT to respond and not to take any coercive action until the next date of hearing, scheduled for 1 March 2013. Airtel, based on independent legal opinions, has not given effect for the one time spectrum charges in its financial statements.

Globe Telecom, Inc ("Globe")

Globe is the second largest mobile communications service provider in the Philippines and is listed on the Philippine Stock Exchange.

Globe's ordinary pre-tax profit contribution declined 17% year-on-year to S$31 million with the Peso stable relative to the Singapore Dollar. This contribution excluded Globe's accelerated depreciation charges related to its network modernisation and IT transformation programs. The Group's share of this exceptional charge of S$30 million (S$21 million post-tax) has been classified as exceptional item of the Group.

[7] Based on exchange rate of S$1: Rs. 44.8 as of 31 December 2012.

SECTION IV : ASSOCIATES/ JOINT VENTURES

In Philippine Peso terms, service revenue grew 7% from a year ago despite aggressive competition from the incumbent. Mobile revenue increased 5% on continued strong take-up of voice and browsing services. Broadband revenue was up a robust 22% fuelled by sustained expansion in customer base, particularly from internet-on-the-go service offerings.

Operating expenses increased 13% on higher marketing and mobile subsidy expenses upon launch of iPhone 5 as well as increased service costs. Consequently, Globe's EBITDA declined 3%.

With higher depreciation, pre-tax operating profit (before exceptional items and fair value adjustments) declined 19% from a year ago.

Against the preceding quarter, operating revenue was up 4% while EBITDA declined 17% on higher marketing and subsidy expenses as well as network related costs.

On a post-tax basis, Globe contributed S$21 million or 2% to the Group's underlying net profit, down 1 percentage point from a year ago.

Globe added 1.1 million mobile customers in the current quarter, from 329,000 in the preceding quarter. As at 31 December 2012, its mobile customer base was 33.1 million, up 10% or 3.1 million from a year ago.

Warid Telecom (Private) Limited ("Warid")

SingTel ceased to equity account for Warid upon its reclassification as an "Asset held for sale" with effect from 1 July 2012.

On 29 January 2013, SingTel announced that it had entered into an agreement for the sale of its entire 30% stake in Warid. The sale is subject to certain conditions being met, including the approval of certain lenders of Warid.

SingTel is to receive an aggregate consideration comprising US$150 million and a right to receive 7.5% share of the net proceeds from any future sale, public offering or merger of Warid ("**Future Transaction Interest**"). The cash consideration is receivable in several tranches up to the third anniversary after completion.

SingTel had previously provided a guarantee of approximately US$90 million and equity undertaking of approximately US$51 million in relation to a credit facility extended by the lenders to Warid, and the sale shares are subject to negative liens in favour of certain lenders. Upon completion of the sale transaction, SingTel will be released from its obligations under the guarantee, equity undertaking and the negative liens.

Excluding the Future Transaction Interest, the estimated loss on the sale of SingTel's 30% equity interest in Warid is approximately S$230 million, including the cumulative foreign currency translation losses of S$366 million and transaction costs.

Pacific Bangladesh Telecom Limited ("PBTL")

PBTL's carrying value was nil as at 31 March 2012 and the Group ceased to equity account for the results of PBTL from 1 April 2012.

SECTION IV : ASSOCIATES/ JOINT VENTURES

PROFORMA INFORMATION

The following tables show unaudited proforma proportionate financial information which has been derived from the Income Statements of the Group prepared on a statutory basis.

Proportionate presentation is not required by Singapore GAAP and is not intended to replace the financial statements prepared in accordance with Singapore GAAP. However, since the associates are not consolidated on a line by line basis, proportionate information is provided as supplemental data to facilitate a better appreciation of the relative contribution from the Group's operations in Australia, Singapore and other regional markets.

Proportionate operating revenue	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012 S$ m	2011 S$ m	Chge %	2012 S$ m	2011 S$ m	Chge %
Group operating revenue						
SingTel	1,697	1,675	1.3	5,044	4,833	4.4
Optus	2,899	3,155	-8.1	8,658	9,212	-6.0
	4,597	**4,830**	**-4.8**	**13,702**	**14,045**	**-2.4**
Proportionate share of operating revenue of associates						
Regional mobile associates	2,801	2,778	0.8	8,308	8,196	1.4
Singapore associates	82	75	9.6	234	195	19.9
Other overseas associates	32	35	-8.8	93	101	-8.1
	2,915	**2,888**	**0.9**	**8,635**	**8,493**	**1.7**
Enlarged revenue	**7,511**	**7,718**	**-2.7**	**22,336**	**22,538**	**-0.9**
% of overseas revenue to enlarged revenue	***76%***	***77%***		***76%***	***78%***	

In the quarter, overseas revenue contributed 76% to the Group's enlarged revenue against 77% a year ago.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Proportionate EBITDA	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
Group EBITDA						
SingTel	531	524	1.4	1,618	1,601	1.1
Optus	732	732	-0.1	2,154	2,189	-1.6
	1,262	**1,256**	**0.5**	**3,771**	**3,789**	**-0.5**
Proportionate share of associates' EBITDA [1]						
Regional mobile associates	1,060	1,094	-3.1	3,257	3,325	-2.0
Singapore associates	31	26	18.2	83	66	26.1
Other overseas associates	27	29	-9.2	74	83	-11.3
	1,118	**1,149**	**-2.7**	**3,414**	**3,474**	**-1.7**
Total proportionate EBITDA	**2,380**	**2,405**	**-1.0**	**7,186**	**7,263**	**-1.1**
Overseas proportionate EBITDA as a % to total proportionate EBITDA	***76%***	***77%***		***76%***	***77%***	
Contributions to total proportionate EBITDA						
Regional mobile associates	45%	45%		45%	46%	
Australia	31%	30%		30%	30%	
Singapore	24%	23%		24%	23%	
Others	1%	1%		1%	1%	
	100%	**100%**		**100%**	**100%**	

Note:

(1) Proportionate share of associates' EBITDA represents the Group's effective interests in the respective entities' EBITDA. As such, proportionate EBITDA does not represent EBITDA available to the Group.

Through its investments in key market overseas, the Group has diversified its earnings base. Overseas operations contributed 76% to proportionate EBITDA, down 1 percentage point from a year ago.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Number of mobile customers (000s)	Total Number			Proportionate Share [1]		
	31 Dec 2012	30 Sep 2012	31 Dec 2011	31 Dec 2012	30 Sep 2012	31 Dec 2011
SingTel	3,755	3,692	3,549	3,755	3,692	3,549
Optus	9,565	9,544	9,409	9,565	9,544	9,409
	13,320	**13,236**	**12,958**	**13,320**	**13,236**	**12,958**
Regional Mobile Associates						
Airtel						
- *South Asia*	189,416	193,158	182,000	61,219	62,429	58,822
- *Africa*	61,687	58,667	50,949	19,937	18,961	16,467
	251,103	251,825	232,950	81,156	81,390	75,289
Telkomsel	125,147	121,477	107,017	43,801	42,517	37,456
AIS	35,744	35,324	33,460	8,336	8,238	7,803
Globe	33,119	32,055	30,040	15,672	15,168	14,218
	445,113	440,681	403,467	148,965	147,313	134,766
Warid	12,731	12,646	15,288	3,819	3,794	4,586
PBTL	1,536	1,680	1,825	691	756	821
	459,380	**455,007**	**420,580**	**153,475**	**151,863**	**140,173**
Group	**472,700**	**468,243**	**433,538**	**166,795**	**165,099**	**153,131**
excluding Warid and PBTL	***458,433***	***453,917***	***416,425***	***162,285***	***160,549***	***147,724***

Note:
(1) Proportionate share of mobile customers represents the total number of mobile customers of an associate multiplied by the Group’s effective percentage ownership in the associate at the respective dates.

As at 31 December 2012, the Group’s combined mobile customer base was 473 million, up 1.0% or 4.5 million from a quarter ago, and 9.0% or 39.2 million from a year ago. On a proportionate share basis, the increase was 1.0% to 167 million mobile customers from a quarter ago.

Excluding Warid and PBTL, the Group’s combined mobile customer base was up 1.0% or 4.5 million from a quarter ago, and 10% or 42 million from a year ago.

SECTION IV : ASSOCIATES/ JOINT VENTURES

CASH DIVIDENDS RECEIVED FROM ASSOCIATES / JOINT VENTURES [1]

	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012 S$ m	2011 S$ m	Chge %	2012 S$ m	2011 S$ m	Chge %
Regional mobile associates						
Telkomsel [2]						
- final dividend FY 2011 / FY 2010	-	81	nm	485	434	11.7
AIS [3]						
- interim dividend FY 2012 / FY 2011	-	-	-	163	106	53.6
- final dividend FY 2011 / FY 2010	-	-	-	118	102	15.6
	-	-	-	281	208	34.9
Globe [4]						
- second dividend FY 2011 / FY 2010	-	-	-	60	55	8.3
Airtel [5]						
- final dividend FY 2012 / FY 2011	-	-	-	13	16	-15.2
	-	**81**	**nm**	**839**	**713**	**17.6**
Other associates						
Southern Cross [6]	6	5	13.5	29	28	1.8
SingPost	6	6	-	25	25	-
Others	3	3	-15.6	11	16	-34.0
Total	**15**	**96**	**-84.6**	**903**	**782**	**15.5**

Notes:

(1) The cash dividends received from overseas associates as stated here are before related tax payments.

(2) Telkomsel declared a full year dividend of 80% on net profit for its financial year 2011 (FY 2010: 70%).

(3) AIS dividend policy is to pay dividend of at least 100% of net profit. Dividends will be paid twice a year, with an interim dividend distributed from the first half operating results and annual dividend distributed from the second half operating results. The Group received its share of the interim dividend in respect of AIS' 2012 financial year in September 2012.

(4) Globe's dividend policy is to pay ordinary dividend of 75% to 90% of prior year's core net income, payable semi-annually in March and September of each year. Globe declared a full year dividend of 86% of core net income for its 2012 financial year (FY 2011: 86%). Globe will pay its first semi-annual dividend of Peso 33.5 per common share in March 2013. The Group's share of this dividend is approximately Peso 2.10 billion (S$63 million).

(5) Airtel does not have a fixed dividend policy.

(6) Southern Cross does not have a fixed dividend policy.

The total dividends received from the associates for the quarter amounted to S$15 million compared to $96 million in the corresponding quarter last year, mainly due to timing in Telkomsel's dividend payout.

SECTION IV : ASSOCIATES/ JOINT VENTURES

KEY OPERATIONAL DATA

	Airtel [1]	Telkomsel	AIS	Globe	PBTL	Warid
SingTel's investment:						
Year of initial investment	**2000**	**2001**	**1999**	**1993**	**2005**	**2007**
Effective shareholding (%)	32.3%	35.0%	23.3%	47.3%	45.0%	30.0%
Investment to date	S$2.31bil	S$1.93bil	S$1.20bil	S$1.02bil	S$238 mil	S$1.31 bil
Closing market share price [2]	INR 316.8	NA	THB 209 [7] THB 205 [8]	PHP 1,089	NA	NA
Market capitalisation						
- Total	S$27.16 bil	NA	S$24.73 bil	S$4.42 bil	NA	NA
- SingTel holding	S$8.78 bil	NA	S$5.77 bil	S$2.09 bil	NA	NA
Operational Performance :						
Mobile penetration rate [3]	73%	105%	123%	104%	59%	69%
Market share, 31 Dec 2012 [3]	20.6%	NAV	NAV	NAV	1.6%	10.3%
Market share, 30 Sep 2012 [4]	20.5%	45.9%	44.4%	31.8%	1.7%	10.4%
Market position [3] [5]	#1	#1	#1	#2	#5	#5
Mobile customers ('000)						
- Aggregate	251,103	125,146	35,744	33,119	1,536	12,837
- Proportionate	81,156	43,801	8,336	15,672	691	3,851
Growth in mobile customers (%) [6]	7.8%	17%	6.8%	10%	-16%	-16%
Credit ratings						
- Sovereign (Moody's/ S&P's)	Baa3/BBB-	Baa3/BB+	Baa1/BBB+	Ba2/BB+	Ba3/BB-	Caa1/B-
- Company (Moody's/ S&P's)	NA/BB+	Baa1/BBB-	NA/A-	NA	NA	NA

Notes:

(1) Mobile penetration rate, market share and market position pertain to India market only.
(2) Based on closing market price on 31 December 2012, in local currency.
(3) Based on actual or estimated data available as at 31 December 2012. Mobile penetration for Thailand and Philippines is based on 31 September 2012, which is the latest available data.
(4) Based on actual data a quarter ago.
(5) Based on number of mobile customers.
(6) Compared against 31 December 2011 and based on aggregate mobile customers.
(7) Based on local market price quoted on the Stock Exchange of Thailand.
(8) Based on foreign market price quoted on the Stock Exchange of Thailand.
NA Denotes not applicable.
NAV Denotes not available.

Please refer to **Appendix 4** for the currency rate movements of the major associates.

SECTION V : GLOSSARY

“ACCC”	Australian Competition And Consumer Commission.
“ARPU”	Average revenue per user.
“Associate”	Refers to an associate and/or a joint venture company under Singapore Financial Reporting Standard.
“DEL”	Direct exchange lines, which are telephone lines connected directly to a telephone switch.
“EI”	Exceptional items, which refer to items of income or expense within profit or loss from ordinary activities that are of such size, nature or incidence that their separate disclosure is considered necessary to explain the performance for the financial period.
“EBIT”	Earnings before interest and tax.
“EBITDA”	Earnings before interest, tax, depreciation and amortisation, namely the aggregate of operating revenue and other income less operating expenses of the Singapore and Australia operations, and excludes the share of pre-tax results of associates.
“EBITDA margin”	Ratio of EBITDA over operating revenue.
“EPS”	Earnings per share.
“FRS”	Financial Reporting Standard.
“Free Cash Flow”	Free cash flow refers to cash flow from operating activities less cash capital expenditure.
“GDP”	Gross Domestic Product.
“HFC”	Hybrid fibre coaxial cable, a system that has the potential to deliver voice, video and data via fibre optic cable for long haul transmission and via coaxial cable for short haul transmission.
“ICT”	Infocomm Technology.
“IP”	Internet Protocol.
“IP VPN”	Internet Protocol Virtual Private Network.
“MMS”	Multimedia messaging service.
“MOU”	Minutes of use per subscriber.
“NA”	Not applicable.
“ND”	Not disclosed.
“NetLink Trust”	NetLink Trust, a business trust established as part of IDA’s effective open access requirements under Singapore’s Next Generation Nationwide Broadband Network, is currently 100% owned by SingTel. NetLink Trust is equity accounted as an associate in the Group as SingTel does not control it.
“NCS”	NCS Pte Ltd, SingTel’s wholly-owned subsidiary, and its subsidiaries.
“NM”	Not meaningful.
“OpenNet”	OpenNet Pte Ltd, the Netco for Singapore’s Next Generation Nationwide Broadband Network, which SingTel has a 30% equity interest.
“Optus”	SingTel Optus Pty Limited, SingTel’s wholly-owned subsidiary, and its subsidiaries.
“SAI”	SingTel Australia Investment Ltd, SingTel’s wholly-owned subsidiary, which has 100% equity interest in Singapore Telecom Australia Investments Pty Limited (“**STAI**”).
“STAI”	Singapore Telecom Australia Investments Pty Limited, which has 100% equity interest in Optus.
“SMB”	Small and medium sized business.
“SMS”	Short message service.
“Singapore”	Effective 1 April 2012, the term refers to the Group’s operations but excludes Optus and the associates. Therefore, this includes the overseas operations of SingTel including Amobee Inc.
“SME”	Refers to small-medium businesses.
“ULL”	Unbundled Local Loop.
“Underlying net profit”	Defined as net profit before exceptional items and exchange differences on capital reductions of certain overseas subsidiaries, net of hedging, as well as significant exceptional items of associates.

GROUP SUMMARY INCOME STATEMENTS
For The Third Quarter Ended 31 December 2012

	Quarter 31 Dec						
	2012		2012		2012	2011	YOY Chge
	Singapore S$ m	Asso/JV S$ m	SingTel S$ m	Optus S$ m	Group S$ m	Group S$ m	%
Operating revenue	**1,697**	**-**	**1,697**	**2,899**	**4,597**	**4,830**	**-4.8**
Operating expenses	(1,175)	-	(1,175)	(2,186)	(3,361)	(3,606)	-6.8
	522	-	522	714	1,236	1,225	0.9
Other income	9	-	9	18	27	31	-13.5
EBITDA	**531**	**-**	**531**	**732**	**1,262**	**1,256**	**0.5**
- EBITDA margin	***31.3%***	***-***	***31.3%***	***25.2%***	***27.5%***	***26.0%***	
Share of associates' pre-tax profits							
Regional mobile associates	*-*	*455*	*455*	*-*	*455*	*449*	*1.2*
Other associates	*-*	*31*	*31*	***	*31*	*26*	*19.8*
	-	**486**	**486**	*****	**486**	**475**	**2.2**
EBITDA and share of associates' pre-tax profits	**531**	**486**	**1,016**	**732**	**1,748**	**1,731**	**1.0**
Depreciation & amortisation	(158)	-	(158)	(366)	(524)	(499)	5.0
EBIT	**373**	**486**	**859**	**366**	**1,224**	**1,232**	**-0.6**
Net finance expense							
- net interest expense	(29)	-	(29)	(45)	(73)	(91)	-19.9
- other finance (expense)/ income	(5)	-	(5)	-	(5)	9	nm
	(33)	-	(33)	(45)	(78)	(82)	-5.8
Profit before EI	**340**	**486**	**826**	**321**	**1,147**	**1,150**	**-0.3**
Exceptional items ("EI")	*	(30)	(29)	(38)	(67)	33	nm
Profit before tax	**340**	**456**	**797**	**283**	**1,080**	**1,183**	**-8.7**
Taxation							
- current and deferred taxes	(28)	-	(28)	(90)	(118)	(107)	10.7
- tax credit/ (expense) on EI	-	9	9	11	20	(25)	nm
- share of taxes of associates	-	(153)	(153)	(1)	(154)	(148)	4.1
	(28)	(144)	(173)	(80)	(252)	(280)	-9.9
Profit after tax	**312**	**312**	**624**	**204**	**828**	**903**	**-8.4**
Minority interests	*	-	*	-	*	(1)	nm
Net profit	**312**	**312**	**624**	**204**	**827**	**902**	**-8.3**
Net profit	**312**	**312**	**624**	**204**	**827**	**902**	**-8.3**
Exclude :							
Exceptional items	*	30	29	38	67	(33)	nm
Tax (credit)/ expense on EI	-	(9)	(9)	(11)	(20)	25	nm
Underlying net profit	**311**	**333**	**644**	**230**	**874**	**895**	**-2.3**

Note:
(1) As at 31 December 2012, SingTel owned 1,555,497 km of access fibre network and 816,337 km of junction fibre network, up 10% and 5% from 31 March 2012 respectively.

GROUP SUMMARY INCOME STATEMENTS
For The Nine Months Ended 31 December 2012

	Nine Months 31 Dec						
	2012		2012		2012	2011	YOY
	Singapore S$ m	Asso/JV S$ m	SingTel S$ m	Optus S$ m	Group S$ m	Group S$ m	Chge %
Operating revenue	**5,044**	**-**	**5,044**	**8,658**	**13,702**	**14,045**	**-2.4**
Operating expenses	(3,454)	-	(3,454)	(6,554)	(10,008)	(10,342)	-3.2
	1,589	-	1,589	2,104	3,693	3,703	-0.3
Other income	29	-	29	50	78	86	-9.4
EBITDA	**1,618**	**-**	**1,618**	**2,154**	**3,771**	**3,789**	**-0.5**
- EBITDA margin	***32.1%***	***-***	***32.1%***	***24.9%***	***27.5%***	***27.0%***	
Share of associates' pre-tax profits							
Regional mobile associates	*-*	*1,487*	*1,487*	*-*	*1,487*	*1,393*	*6.8*
Other associates	*-*	*78*	*78*	*	*78*	*81*	*-3.6*
- ordinary operations	-	1,566	1,566	*	1,566	1,474	6.2
- exceptional item	-	-	-	-	-	7	nm
	-	**1,566**	**1,566**	*****	**1,566**	**1,481**	**5.7**
EBITDA and share of associates' pre-tax profits	**1,618**	**1,566**	**3,183**	**2,154**	**5,337**	**5,270**	**1.3**
Depreciation & amortisation	(490)	-	(490)	(1,087)	(1,577)	(1,494)	5.5
EBIT	**1,128**	**1,566**	**2,694**	**1,067**	**3,760**	**3,776**	**-0.4**
Net finance expense							
- net interest expense	(88)	-	(88)	(139)	(228)	(269)	-15.3
- other finance (expense)/ income	(7)	-	(7)	*	(6)	22	nm
	(95)	-	(95)	(139)	(234)	(248)	-5.4
Profit before EI	**1,033**	**1,566**	**2,599**	**927**	**3,526**	**3,529**	**-0.1**
Exceptional items ("EI")	113	(70)	44	(49)	(5)	90	nm
Profit before tax	**1,146**	**1,496**	**2,642**	**879**	**3,521**	**3,619**	**-2.7**
Taxation							
- current and deferred taxes	(94)	-	(94)	(277)	(371)	(368)	0.8
- tax credit/ (expense) on EI	-	20	20	15	35	(43)	nm
- share of taxes of associates	-	(466)	(466)	(1)	(467)	(440)	6.1
- withholding taxes (1)	(77)	-	(77)	-	(77)	(67)	15.0
	(170)	(445)	(616)	(264)	(880)	(918)	-4.2
Profit after tax	**976**	**1,050**	**2,027**	**615**	**2,642**	**2,701**	**-2.2**
Minority interests	(1)	-	(1)	-	(1)	(1)	27.3
Net profit	**975**	**1,050**	**2,025**	**615**	**2,640**	**2,700**	**-2.2**
Net profit	**975**	**1,050**	**2,025**	**615**	**2,640**	**2,700**	**-2.2**
Exclude :							
Exceptional items	(113)	70	(44)	49	5	(90)	nm
Tax (credit)/ expense on EI	-	(20)	(20)	(15)	(35)	43	nm
Underlying net profit	**862**	**1,100**	**1,961**	**649**	**2,610**	**2,653**	**-1.6**

Note:
(1) These are withholding taxes deducted at source when dividends are remitted by the overseas associates.

	Quarter	YOY		Nine Months	YOY	
	31 Dec			31 Dec		
	2012	Change	Change in constant currency (1)	2012	Change	Change in constant currency (1)
	S$ m	%	%	S$ m	%	%
Operating revenue	**4,597**	**-4.8**	**-3.3**	**13,702**	**-2.4**	**-1.4**
Operating expenses	(3,361)	-6.8	-5.2	(10,008)	-3.2	-2.1
	1,236	0.9	2.4	3,693	-0.3	0.7
Other income	27	-13.5	-11.9	78	-9.4	-7.2
EBITDA	**1,262**	**0.5**	**2.1**	**3,771**	**-0.5**	**0.5**
-EBITDA margin	***27.5%***			***27.5%***		
Share of associates' pre-tax profits						
- Telkomsel	*250*	*10.5*	*24.5*	*762*	*13.8*	*24.0*
- AIS	*105*	*24.0*	*29.0*	*317*	*32.4*	*35.8*
- Airtel	*70*	*-45.7*	*-39.3*	*273*	*-33.9*	*-23.0*
- Globe	*31*	*-17.0*	*-17.3*	*153*	*14.0*	*11.0*
- PBTL	*-*	*nm*	*nm*	*-*	*nm*	*nm*
- Warid	*-*	*nm*	*nm*	*(18)*	*-56.5*	*-54.3*
Regional mobile associates	455	1.2	11.0	1,487	6.8	15.2
Other associates	31	19.8	19.8	78	-3.6	-3.6
- ordinary operations	486	2.2	11.5	1,566	6.2	14.2
- exceptional item	-	-	-	-	nm	nm
	486	**2.2**	**11.5**	**1,566**	**5.7**	**13.6**
EBITDA and share of associates' pre-tax profits	**1,748**	**1.0**	**4.7**	**5,337**	**1.3**	**4.2**
Depreciation & amortisation	(524)	5.0	7.0	(1,577)	5.5	6.8
EBIT	**1,224**	**-0.6**	**3.7**	**3,760**	**-0.4**	**3.2**
Net finance expense	(78)	-5.8	-4.6	(234)	-5.4	-4.5
Profit before exceptional items	**1,147**	**-0.3**	**4.3**	**3,526**	**-0.1**	**3.7**
Exceptional items	(67)	*nm*	*nm*	(5)	nm	*nm*
Profit before tax	**1,080**	**-8.7**	**-4.3**	**3,521**	**-2.7**	**0.9**
Taxation	(252)	-9.9	-3.7	(880)	-4.2	0.7
Profit after tax	**828**	**-8.4**	**-4.5**	**2,642**	**-2.2**	**1.0**
Minority interests	*	nm	nm	(1)	27.3	27.3
Net profit	**827**	**-8.3**	**-4.5**	**2,640**	**-2.2**	**1.0**
Net profit	**827**	**-8.3**	**-4.5**	**2,640**	**-2.2**	**1.0**
Exclude:						
Exceptional items	67	nm	nm	5	nm	nm
Tax credit on exceptional items	(20)	nm	nm	(35)	nm	nm
Underlying net profit	**874**	**-2.3**	**1.7**	**2,610**	**-1.6**	**1.7**

Note:

(1) Assuming constant exchange rates for the Australian Dollar and/or regional currencies (Indian Rupee, Indonesian Rupiah, Philippine Peso and Thai Baht) from the corresponding periods ended 31 December 2011.

The following tables show the contribution from Digital Business to certain items in the Singapore summary income statement -

DIGITAL BUSINESS [1]

	Quarter 31 Dec		YOY Chge	Nine Months 31 Dec		YOY Chge
	2012 S$ m	2011 S$ m	%	2012 S$ m	2011 S$ m	%
Operating revenue	**21**	**2**	**@**	**49**	**7**	**@**
Operating expenses	(33)	(7)	346.6	(86)	(18)	393.7
	(11)	(5)	128.0	(37)	(11)	248.6
Other income	*	*	nm	*	*	nm
EBITDA	**(12)**	**(5)**	**114.8**	**(37)**	**(11)**	**247.7**
Depreciation & amortisation	(2)	(2)	-5.9	(24)	(5)	378.0
EBIT	**(13)**	**(7)**	**85.9**	**(61)**	**(16)**	**289.2**

Note:
(1) Digital businesses comprise mainly e-commerce, concierge and hyper-local services, and mobile advertising of Amobee Inc. but exclude mio TV.

SINGAPORE (EXCLUDING DIGITAL BUSINESS)

	Quarter 31 Dec		YOY Chge	Nine Months 31 Dec		YOY Chge
	2012 S$ m	2011 S$ m	%	2012 S$ m	2011 S$ m	%
Operating revenue	**1,676**	**1,673**	**0.2**	**4,995**	**4,827**	**3.5**
Operating expenses	(1,143)	(1,160)	-1.5	(3,368)	(3,253)	3.5
	533	513	4.0	1,627	1,573	3.4
Other income	9	16	-44.8	28	38	-25.3
EBITDA	**542**	**529**	**2.5**	**1,655**	**1,611**	**2.7**
- margin	***32.4%***	***31.6%***		***33.1%***	***33.4%***	
Depreciation & amortisation	(156)	(148)	5.8	(466)	(426)	9.3
EBIT	**386**	**381**	**1.3**	**1,189**	**1,185**	**0.4**

GROUP STATEMENTS OF FINANCIAL POSITION

	As at		
	31 Dec 2012 (Unaudited) S$ million	30 Sep 2012 (Unaudited) S$ million	31 Mar 2012 (Audited) S$ million
Current assets			
Cash and cash equivalents	831	883	1,346
Trade and other receivables	3,502	3,560	3,927
Asset held for sale	38	38	334
Derivative financial instruments	*	-	3
Inventories	255	219	208
	4,626	**4,700**	**5,819**
Non-current assets			
Property, plant and equipment	11,475	11,517	11,580
Intangible assets	10,874	10,910	10,174
Associates	185	176	212
Joint ventures	9,650	9,391	9,968
Available-for-sale investments	223	181	149
Derivative financial instruments	120	125	98
Deferred tax assets	962	955	963
Other non-current receivables	124	128	130
Loan to an associate	1,331	1,331	1,325
	34,943	**34,713**	**34,599**
Total assets	**39,569**	**39,414**	**40,418**
Current liabilities			
Trade and other payables	4,303	4,560	5,053
Current tax liabilities	477	335	299
Interim dividend payable	1,084	-	-
Borrowings (unsecured)	350	100	106
Borrowings (secured)	42	41	25
Derivative financial instruments	13	16	23
Deferred gain	58	58	29
	6,327	**5,110**	**5,535**
Non-current liabilities			
Borrowings (unsecured)	7,359	8,218	8,470
Borrowings (secured)	215	218	192
Deferred income	735	742	746
Deferred gain	1,187	1,043	1,061
Derivative financial instruments	553	591	508
Deferred tax liabilities	321	346	244
Other non-current liabilities	215	237	214
	10,587	**11,394**	**11,434**
Total liabilities	**16,913**	**16,504**	**16,970**
Net assets	**22,656**	**22,910**	**23,448**
Share capital and reserves			
Share capital	2,634	2,634	2,632
Reserves	19,998	20,252	20,795
Equity attributable to shareholders of the Company	22,632	22,886	23,428
Minority interests	24	24	20
Total equity	**22,656**	**22,910**	**23,448**

CURRENCY RISK MANAGEMENT & OTHER MATTERS

The Group maintains a policy of hedging all known foreign currency exposures related to commercial commitments or transactions. These commitments or transactions include payment of operating expenses, traffic settlement, capital expenditure, interest and debt. Translation risks of foreign currency EBITDA and net investments are not hedged unless specifically approved by the Board.

Financial instruments such as foreign currency forward contracts and cross currency swaps are used only to hedge underlying commercial exposures and are not held or sold for speculative purposes. All hedging transactions are reviewed regularly.

To minimise the adverse impact of foreign exchange movements on the Group's financial position, the Group determines the appropriate debt currency mix by matching it to the currency mix of the Group's underlying cash flows.

	As at		
	31 Dec	30 Sep	31 Mar
Debt Currency Mix	2012	2012	2012
SGD	64%	65%	65%
AUD	36%	35%	35%
Total	**100%**	**100%**	**100%**

The debt currency mix is constantly being reviewed and aligned with the Group's cash flows.

CREDIT RATINGS

As at 31 Dec 2012	SingTel	Optus
Standard & Poor's	A+ (stable)	A (stable)
Moody's Investors Service	Aa3 (stable)	Aa3 (negative)

MAJOR CURRENCY AVERAGE EXCHANGE RATES

1 Australian Dollar buys:	Q1	Q2	Q3	Q4	H1	H2	Full Year
Derived weighted average exchange rate [(1)] for:							
Operating revenue							
SGD							
FY2013	1.2768	1.2953	1.2699		1.2860		
FY2012	1.3176	1.2870	1.3033	1.3339	1.3022	1.3182	1.3103
Change (last corresponding period)	***-3.1%***	***0.6%***	***-2.6%***		***-1.2%***		
Underlying net profit							
SGD							
FY2013	1.2773	1.2954	1.2708		1.2864		
FY2012	1.3163	1.2833	1.3048	1.3322	1.2994	1.3213	1.3115
Change (last corresponding period)	***-3.0%***	***0.9%***	***-2.6%***		***-1.0%***		

Note:
(1) The monthly income statement of Optus is translated from Australian Dollar to Singapore Dollar based on the average exchange rate for the month. These rates represent the derived weighted average exchange rates for the Australian Dollar for the period to date.

1 Singapore Dollar buys:	Q1	Q2	Q3	Q4	H1	H2	Full Year
Rupiah							
FY2013	7,353	7,634	7,874		7,501		
FY2012	6,944	7,042	6,993	7,194	6,997	7,093	7,046
Change (last corresponding period)	***5.9%***	***8.4%***	***12.6%***		***7.2%***		
Indian Rupee							
FY2013	42.7	44.2	44.2		43.6		
FY2012	36.1	37.3	39.5	39.7	36.7	39.6	38.1
Change (last corresponding period)	***18.3%***	***18.5%***	***11.9%***		***18.8%***		
Baht							
FY2013	24.8	25.1	25.1		24.9		
FY2012	24.4	24.6	24.1	24.5	24.5	24.3	24.4
Change (last corresponding period)	***1.6%***	***2.0%***	***4.1%***		***1.6%***		
Peso							
FY2013	33.8	33.6	33.7		33.7		
FY2012	34.8	34.8	33.8	34.0	34.8	33.9	34.4
Change (last corresponding period)	***-2.9%***	***-3.4%***	***-0.3%***		***-3.2%***		
Pakistani Rupee							
FY2013	73.0	NA	NA		NA		
FY2012	69.0	70.9	68.0	71.9	69.9	70.0	69.9
Change (last corresponding period)	***5.8%***	***nm***	***nm***		***nm***		

"NA" denotes not applicable
"nm" denotes not meaningful

OPTUS FINANCIALS IN SINGAPORE DOLLARS

Optus' contribution to the Group summary income statements (in Singapore Dollars) –

	Quarter 31 Dec 2012 S$ m	Quarter 31 Dec 2011 S$ m	YOY Chge %	Nine Months 31 Dec 2012 S$ m	Nine Months 31 Dec 2011 S$ m	YOY Chge %
Operating revenue	**2,899**	**3,155**	**-8.1**	**8,658**	**9,212**	**-6.0**
Operating expenses	(2,186)	(2,438)	-10.4	(6,554)	(7,071)	-7.3
Other income	18	15	19.2	50	48	2.9
EBITDA	**732**	**732**	**-0.1**	**2,154**	**2,189**	**-1.6**
- EBITDA margin	***25.2%***	***23.2%***		***24.9%***	***23.8%***	
Share of results of joint ventures	*	*	nm	*	*	nm
EBITDA and share of results of joint ventures	**732**	**732**	**-0.1**	**2,154**	**2,189**	**-1.6**
Depreciation & amortisation	(366)	(349)	4.8	(1,087)	(1,063)	2.3
EBIT	**366**	**383**	**-4.5**	**1,067**	**1,126**	**-5.3**
Net finance expense	(45)	(50)	-11.4	(139)	(125)	11.2
Profit before exceptional items	**321**	**333**	**-3.4**	**927**	**1,001**	**-7.3**
Exceptional items	(38)	-	nm	(49)	(24)	106.8
Profit before tax	**283**	**333**	**-14.9**	**879**	**977**	**-10.1**
Taxation	(80)	(102)	-22.4	(264)	(300)	-12.1
Net profit	**204**	**230**	**-11.6**	**615**	**677**	**-9.2**
Net profit	**204**	**230**	**-11.6**	**615**	**677**	**-9.2**
Exclude:						
Exceptional items	38	-	nm	49	24	106.8
Tax on exceptional items	(11)	-	nm	(15)	(7)	105.6
Underlying net profit	**230**	**230**	**	**649**	**693**	**-6.4**

Note:
The monthly income statement of Optus was translated from the Australian Dollar to Singapore Dollar based on the average exchange rate for the month. The derived weighted average exchange rates on translation of Optus income statement is shown in **Appendix 4**.

OPTUS FINANCIALS IN SINGAPORE DOLLARS

Optus' contribution to the Group operating revenue in Singapore Dollars –

	Quarter 31 Dec		YOY	Nine Months 31 Dec		YOY
	2012	2011	Chge	2012	2011	Chge
	S$ m	S$ m	%	S$ m	S$ m	%
Mobile communications	1,480	1,596	-7.3	4,467	4,700	-5.0
Data and Internet	459	484	-5.2	1,395	1,465	-4.8
National telephone	345	366	-5.8	1,047	1,120	-6.5
Sale of equipment	356	421	-15.4	893	1,052	-15.1
IT and Engineering	125	132	-4.9	429	405	5.9
International telephone	66	77	-15.0	211	240	-12.1
Pay television	23	25	-8.4	70	75	-6.4
Satellite	16	24	-30.6	52	62	-15.4
Others	30	31	-2.6	93	93	0.5
Total	**2,899**	**3,155**	**-8.1**	**8,658**	**9,212**	**-6.0**

Optus' contribution to certain Group items in the statement of financial position were –

	As at		
	31 Dec 2012 S$ m	30 Sep 2012 S$ m	31 Mar 2012 S$ m
Property, plant and equipment (net)	**8,151**	**8,184**	**8,173**
Gross debt			
Current debt	8	8	8
Non-current debt	2,676	2,782	2,840
Gross debt as reported in the statement of financial position	2,684	2,790	2,848
Related net hedging liability	260	326	249
	2,944	3,116	3,098
Less: Cash and bank balances	(204)	(189)	(543)
Net debt	**2,740**	**2,927**	**2,555**
	A$ m	A$ m	A$ m
Property, plant and equipment (net)	**6,414**	**6,397**	**6,247**
Gross debt			
Current debt	6	6	6
Non-current debt	2,106	2,175	2,171
Gross debt as reported in the statement of financial position	2,112	2,181	2,177
Related net hedging liability	205	254	191
	2,317	2,435	2,368
Less: Cash and bank balances	(161)	(148)	(415)
Net debt	**2,156**	**2,287**	**1,953**

OUTLOOK FOR THE CURRENT FINANCIAL YEAR ENDING 31 MARCH 2013

- **Consolidated revenue and EBITDA would be impacted by material exchange rate movements in the Australian Dollar and regional currencies.** The Group's outlook for the current financial year has incorporated these exchange rates, first presented in May 2012 as part of the Group's outlook:

Australian Dollar	**AUD 1: SGD 1.3068**
Indonesian Rupiah	SGD 1: IDR 7,380
Indian Rupee	SGD 1: INR 40.8
Thailand Baht	SGD 1: THB 25.1
Philippine Peso	SGD 1: PHP 34.3

- **Consolidated revenue of the Group to decline by low single digit level and EBITDA to remain stable.**
- **Revenue for Singapore to grow by low single digit level and EBITDA to be stable.**
- **Revenue for Australia to decline by mid-single digit level while EBITDA remains stable.**
- **Revenue from Group Consumer to decline by mid-single digit level.**
- **Revenue from Group Enterprise to grow by low single digit level.**
- **Revenue from Mobile Communications, which extends across Group Consumer and Group Enterprise, to decline by mid-single digit level.**
- **Group free cash flow (excluding dividends from associates) to be around S$2.6 billion, with higher capital expenditure.**
- **Capital expenditure in Singapore to be around S$950 million. Excluding spectrum payments, capital expenditure in Australia to be approximately A$1.1 billion.**
- **Ordinary dividends from regional mobile associates to grow.**